

W SUBURBS

NEIGHBORHOOD MARKET REPORT

Insight, trends and outlook on your local real estate market

UPDATED APRIL 16, 2019



Addison

Local Market Update / March 2019

+ 24.1%

- 15.0%

+ 3.1%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	33	52	+ 57.6%	468	581	+ 24.1%
Under Contract (includes Contingent and Pending)	33	30	- 9.1%	289	283	- 2.1%
Closed Sales	25	24	- 4.0%	277	294	+ 6.1%
Median Sales Price*	\$255,000	\$290,400	+ 13.9%	\$250,000	\$269,250	+ 7.7%
Average Sales Price*	\$278,892	\$283,820	+ 1.8%	\$269,627	\$284,138	+ 5.4%
Percent of Original List Price Received*	96.3%	95.3%	- 1.0%	96.7%	96.7%	0.0%
Average Market Time	102	119	+ 16.7%	89	60	- 32.6%
Inventory of Homes for Sale at Month End	69	78	+ 13.0%	--	--	--

Attached Single-Family

March

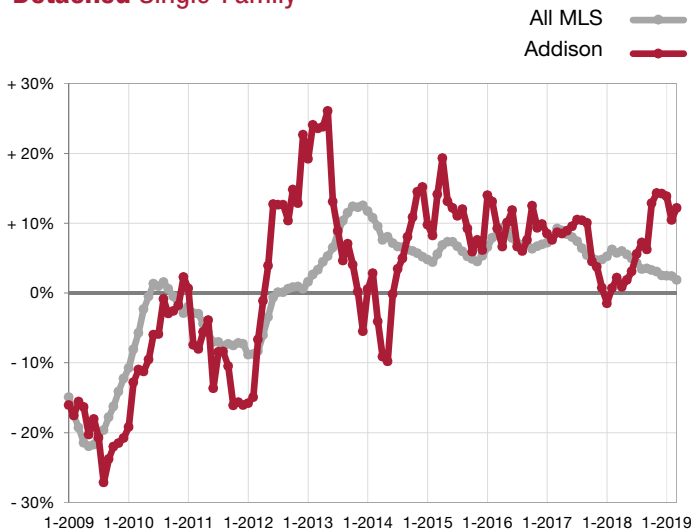
Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	21	15	- 28.6%	179	177	- 1.1%
Under Contract (includes Contingent and Pending)	15	17	+ 13.3%	125	112	- 10.4%
Closed Sales	15	10	- 33.3%	125	107	- 14.4%
Median Sales Price*	\$117,900	\$212,700	+ 80.4%	\$167,000	\$175,000	+ 4.8%
Average Sales Price*	\$143,360	\$216,880	+ 51.3%	\$151,371	\$171,116	+ 13.0%
Percent of Original List Price Received*	93.9%	85.0%	- 9.5%	95.1%	94.8%	- 0.3%
Average Market Time	85	105	+ 23.5%	50	55	+ 10.0%
Inventory of Homes for Sale at Month End	28	22	- 21.4%	--	--	--

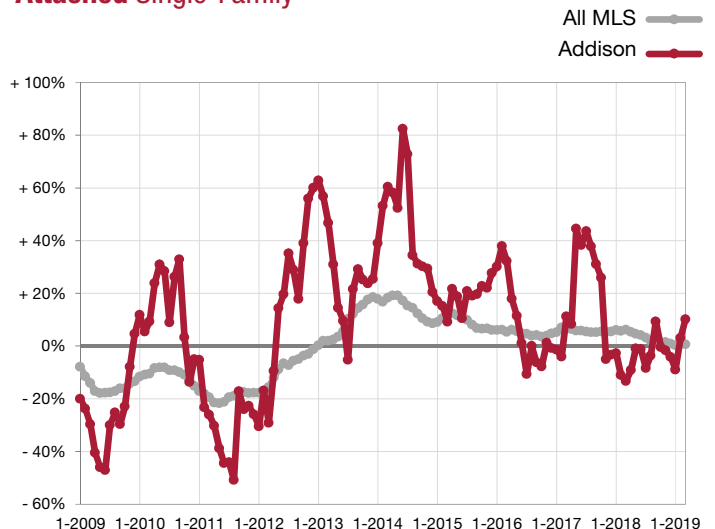
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Aurora

Local Market Update / March 2019

- 0.3%

+ 15.5%

+ 2.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	222	209	- 5.9%	2,252	2,431	+ 7.9%
Under Contract (includes Contingent and Pending)	180	175	- 2.8%	1,662	1,651	- 0.7%
Closed Sales	117	131	+ 12.0%	1,681	1,640	- 2.4%
Median Sales Price*	\$229,000	\$218,000	- 4.8%	\$214,000	\$215,500	+ 0.7%
Average Sales Price*	\$233,360	\$225,528	- 3.4%	\$226,067	\$232,749	+ 3.0%
Percent of Original List Price Received*	96.7%	96.0%	- 0.7%	97.1%	96.8%	- 0.3%
Average Market Time	67	84	+ 25.4%	56	55	- 1.8%
Inventory of Homes for Sale at Month End	278	247	- 11.2%	--	--	--

Attached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	95	107	+ 12.6%	988	1,119	+ 13.3%
Under Contract (includes Contingent and Pending)	72	82	+ 13.9%	803	774	- 3.6%
Closed Sales	57	70	+ 22.8%	828	760	- 8.2%
Median Sales Price*	\$186,000	\$172,250	- 7.4%	\$169,000	\$174,900	+ 3.5%
Average Sales Price*	\$200,299	\$179,891	- 10.2%	\$175,939	\$179,465	+ 2.0%
Percent of Original List Price Received*	98.5%	96.8%	- 1.7%	97.5%	97.3%	- 0.2%
Average Market Time	38	58	+ 52.6%	46	38	- 17.4%
Inventory of Homes for Sale at Month End	77	115	+ 49.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Batavia

Local Market Update / March 2019

- 1.4%

- 18.8%

- 8.7%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	65	62	- 4.6%	614	555	- 9.6%
Under Contract (includes Contingent and Pending)	42	33	- 21.4%	367	326	- 11.2%
Closed Sales	30	24	- 20.0%	373	334	- 10.5%
Median Sales Price*	\$302,750	\$325,000	+ 7.3%	\$305,000	\$315,000	+ 3.3%
Average Sales Price*	\$316,272	\$313,923	- 0.7%	\$329,006	\$327,017	- 0.6%
Percent of Original List Price Received*	95.6%	95.0%	- 0.6%	96.0%	96.1%	+ 0.1%
Average Market Time	113	82	- 27.4%	93	65	- 30.1%
Inventory of Homes for Sale at Month End	92	82	- 10.9%	--	--	--

Attached Single-Family

March

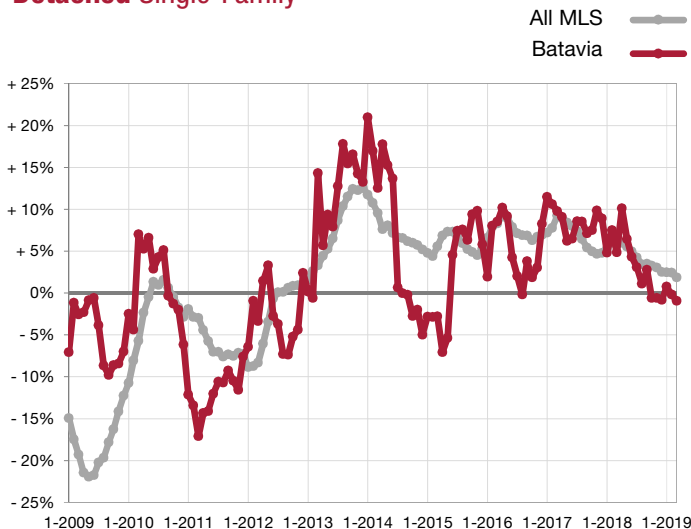
Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	5	7	+ 40.0%	84	73	- 13.1%
Under Contract (includes Contingent and Pending)	6	1	- 83.3%	65	47	- 27.7%
Closed Sales	2	2	0.0%	71	49	- 31.0%
Median Sales Price*	\$187,000	\$337,450	+ 80.5%	\$188,500	\$215,000	+ 14.1%
Average Sales Price*	\$187,000	\$337,450	+ 80.5%	\$199,941	\$250,244	+ 25.2%
Percent of Original List Price Received*	94.4%	95.5%	+ 1.2%	96.2%	97.0%	+ 0.8%
Average Market Time	11	47	+ 327.3%	44	55	+ 25.0%
Inventory of Homes for Sale at Month End	12	13	+ 8.3%	--	--	--

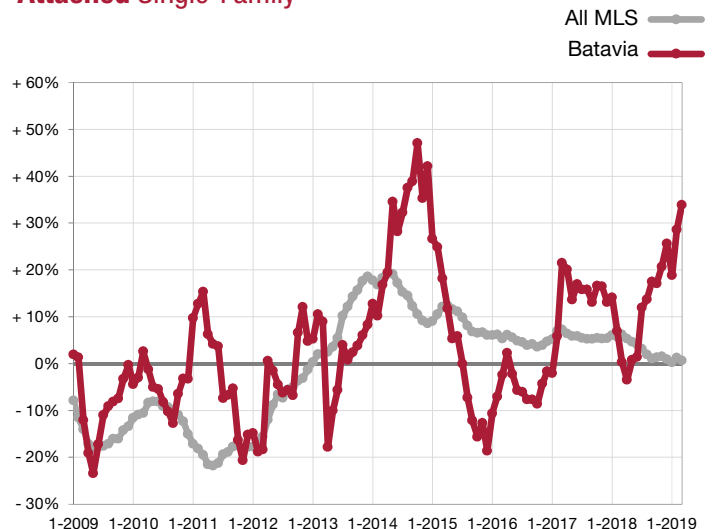
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Bensenville

Local Market Update / March 2019

- 4.2%

Change in
New Listings
All Properties

- 45.5%

Change in
Closed Sales
All Properties

- 5.7%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	19	14	- 26.3%	256	195	- 23.8%
Under Contract (includes Contingent and Pending)	17	15	- 11.8%	166	137	- 17.5%
Closed Sales	8	4	- 50.0%	169	133	- 21.3%
Median Sales Price*	\$175,000	\$278,500	+ 59.1%	\$240,500	\$241,000	+ 0.2%
Average Sales Price*	\$195,000	\$271,750	+ 39.4%	\$247,979	\$244,631	- 1.4%
Percent of Original List Price Received*	98.5%	100.2%	+ 1.7%	96.7%	96.1%	- 0.6%
Average Market Time	54	13	- 75.9%	70	58	- 17.1%
Inventory of Homes for Sale at Month End	32	19	- 40.6%	--	--	--

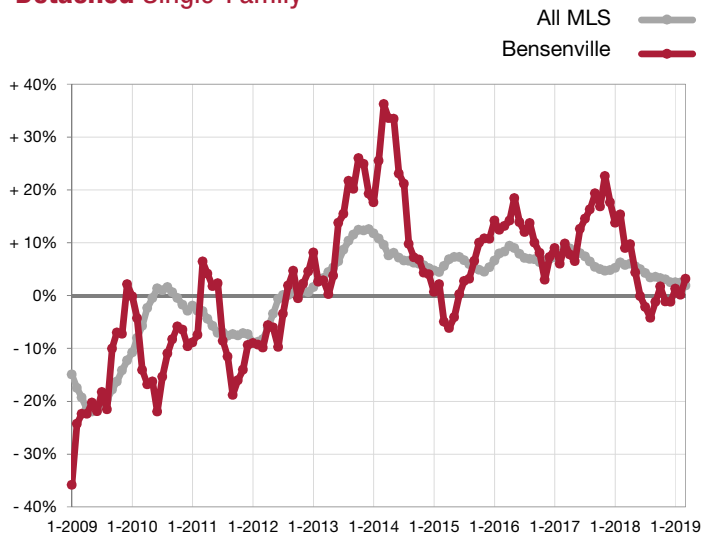
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	5	9	+ 80.0%	40	70	+ 75.0%
Under Contract (includes Contingent and Pending)	4	4	0.0%	30	40	+ 33.3%
Closed Sales	3	2	- 33.3%	29	41	+ 41.4%
Median Sales Price*	\$167,500	\$126,883	- 24.2%	\$154,000	\$129,500	- 15.9%
Average Sales Price*	\$178,167	\$126,883	- 28.8%	\$148,024	\$154,324	+ 4.3%
Percent of Original List Price Received*	93.3%	98.9%	+ 6.0%	95.0%	95.9%	+ 0.9%
Average Market Time	144	48	- 66.7%	99	45	- 54.5%
Inventory of Homes for Sale at Month End	3	14	+ 366.7%	--	--	--

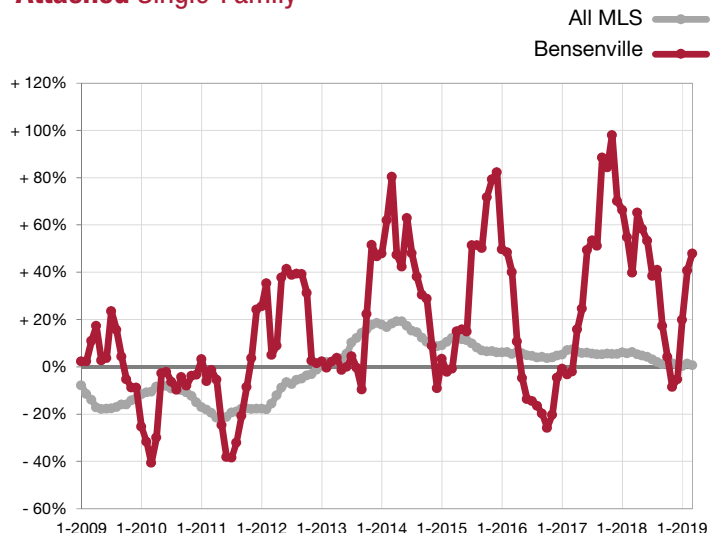
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Berwyn

Local Market Update / March 2019

+ 35.4%

- 18.6%

+ 21.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	71	100	+ 40.8%	971	1,050	+ 8.1%
Under Contract (includes Contingent and Pending)	47	51	+ 8.5%	487	461	- 5.3%
Closed Sales	41	31	- 24.4%	491	456	- 7.1%
Median Sales Price*	\$259,500	\$211,250	- 18.6%	\$216,000	\$225,000	+ 4.2%
Average Sales Price*	\$266,339	\$248,668	- 6.6%	\$225,234	\$234,260	+ 4.0%
Percent of Original List Price Received*	96.1%	96.7%	+ 0.6%	97.2%	96.7%	- 0.5%
Average Market Time	131	106	- 19.1%	85	75	- 11.8%
Inventory of Homes for Sale at Month End	108	136	+ 25.9%	--	--	--

Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	8	7	- 12.5%	49	64	+ 30.6%
Under Contract (includes Contingent and Pending)	4	2	- 50.0%	40	43	+ 7.5%
Closed Sales	2	4	+ 100.0%	37	46	+ 24.3%
Median Sales Price*	\$124,500	\$127,600	+ 2.5%	\$90,000	\$108,150	+ 20.2%
Average Sales Price*	\$124,500	\$121,095	- 2.7%	\$98,381	\$109,248	+ 11.0%
Percent of Original List Price Received*	96.3%	90.3%	- 6.2%	93.8%	94.7%	+ 1.0%
Average Market Time	15	106	+ 606.7%	61	53	- 13.1%
Inventory of Homes for Sale at Month End	11	8	- 27.3%	--	--	--

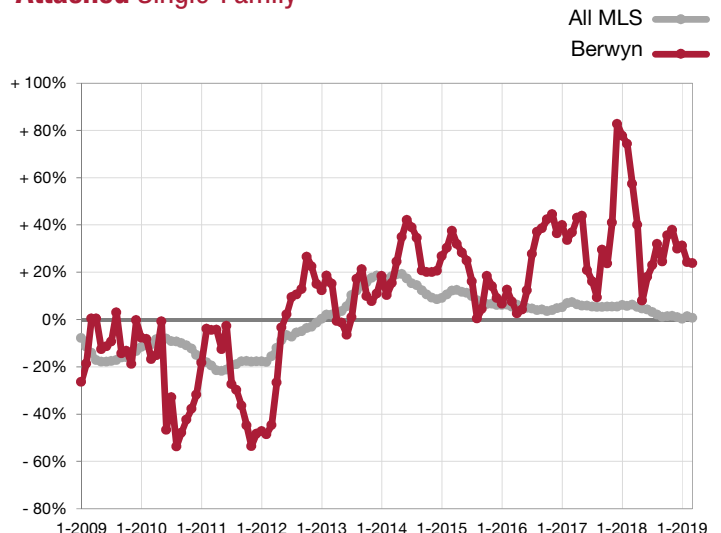
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Bloomington

Local Market Update / March 2019

+ 10.0%

Change in
New Listings
All Properties

+ 10.0%

Change in
Closed Sales
All Properties

+ 24.1%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	34	33	- 2.9%	306	322	+ 5.2%
Under Contract (includes Contingent and Pending)	20	15	- 25.0%	159	152	- 4.4%
Closed Sales	6	10	+ 66.7%	156	167	+ 7.1%
Median Sales Price*	\$407,750	\$344,450	- 15.5%	\$329,750	\$343,000	+ 4.0%
Average Sales Price*	\$417,250	\$330,990	- 20.7%	\$364,311	\$368,940	+ 1.3%
Percent of Original List Price Received*	92.5%	96.3%	+ 4.1%	95.3%	95.4%	+ 0.1%
Average Market Time	84	89	+ 6.0%	84	89	+ 6.0%
Inventory of Homes for Sale at Month End	56	58	+ 3.6%	--	--	--

Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	26	33	+ 26.9%	236	315	+ 33.5%
Under Contract (includes Contingent and Pending)	19	26	+ 36.8%	174	210	+ 20.7%
Closed Sales	14	12	- 14.3%	190	193	+ 1.6%
Median Sales Price*	\$182,000	\$242,325	+ 33.1%	\$196,500	\$190,000	- 3.3%
Average Sales Price*	\$217,179	\$239,471	+ 10.3%	\$212,315	\$212,579	+ 0.1%
Percent of Original List Price Received*	94.6%	95.8%	+ 1.3%	96.4%	96.2%	- 0.2%
Average Market Time	54	66	+ 22.2%	51	40	- 21.6%
Inventory of Homes for Sale at Month End	23	40	+ 73.9%	--	--	--

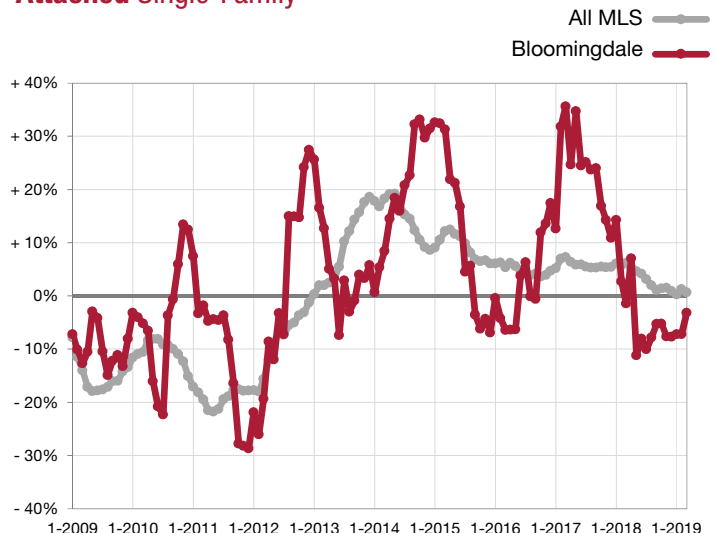
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Bolingbrook

Local Market Update / March 2019

- 3.2%

+ 32.8%

- 20.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	122	126	+ 3.3%	1,248	1,268	+ 1.6%
Under Contract (includes Contingent and Pending)	94	93	- 1.1%	838	850	+ 1.4%
Closed Sales	53	64	+ 20.8%	829	849	+ 2.4%
Median Sales Price*	\$216,000	\$238,450	+ 10.4%	\$230,000	\$240,000	+ 4.3%
Average Sales Price*	\$241,899	\$247,017	+ 2.1%	\$244,322	\$252,702	+ 3.4%
Percent of Original List Price Received*	96.3%	97.4%	+ 1.1%	97.0%	97.1%	+ 0.1%
Average Market Time	85	76	- 10.6%	59	52	- 11.9%
Inventory of Homes for Sale at Month End	133	118	- 11.3%	--	--	--

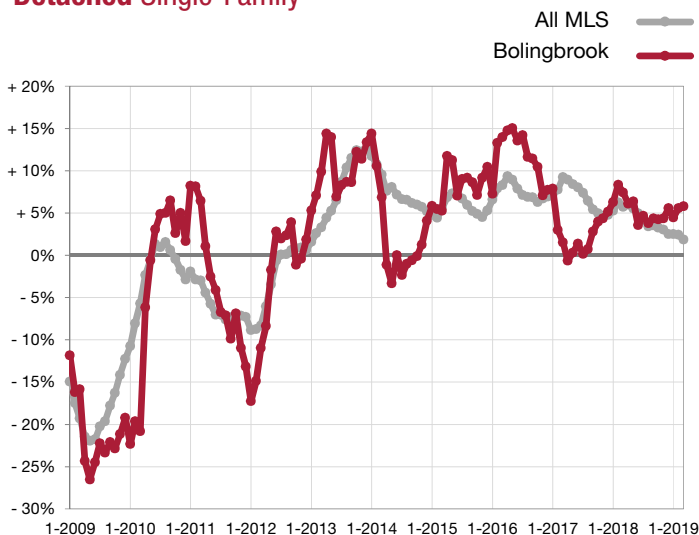
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	35	26	- 25.7%	325	330	+ 1.5%
Under Contract (includes Contingent and Pending)	28	25	- 10.7%	255	234	- 8.2%
Closed Sales	11	21	+ 90.9%	251	245	- 2.4%
Median Sales Price*	\$145,000	\$146,900	+ 1.3%	\$145,000	\$150,000	+ 3.4%
Average Sales Price*	\$161,581	\$147,719	- 8.6%	\$156,367	\$163,915	+ 4.8%
Percent of Original List Price Received*	100.4%	95.1%	- 5.3%	97.7%	97.7%	0.0%
Average Market Time	36	86	+ 138.9%	47	50	+ 6.4%
Inventory of Homes for Sale at Month End	37	18	- 51.4%	--	--	--

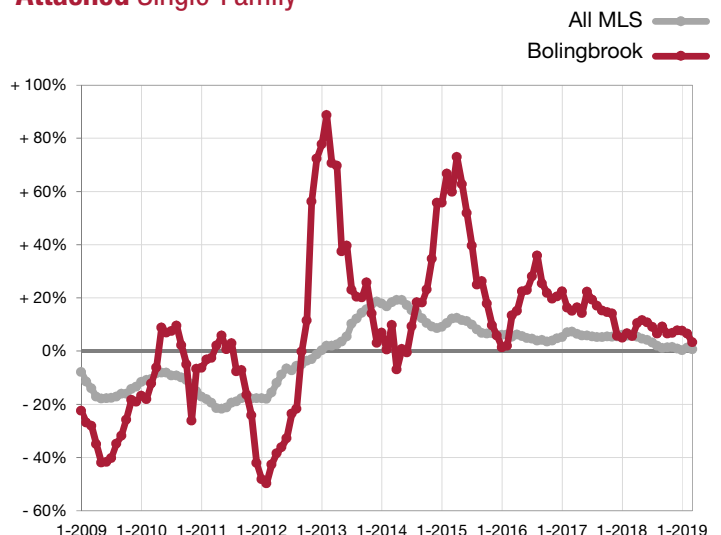
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Brookfield

Local Market Update / March 2019

- 8.2%

Change in
New Listings
All Properties

- 18.5%

Change in
Closed Sales
All Properties

- 15.5%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	43	42	- 2.3%	407	482	+ 18.4%
Under Contract (includes Contingent and Pending)	33	29	- 12.1%	265	284	+ 7.2%
Closed Sales	20	19	- 5.0%	256	280	+ 9.4%
Median Sales Price*	\$236,250	\$245,000	+ 3.7%	\$250,000	\$253,750	+ 1.5%
Average Sales Price*	\$254,345	\$269,368	+ 5.9%	\$261,249	\$265,902	+ 1.8%
Percent of Original List Price Received*	101.1%	95.4%	- 5.6%	96.3%	96.3%	0.0%
Average Market Time	58	75	+ 29.3%	54	51	- 5.6%
Inventory of Homes for Sale at Month End	46	49	+ 6.5%	--	--	--

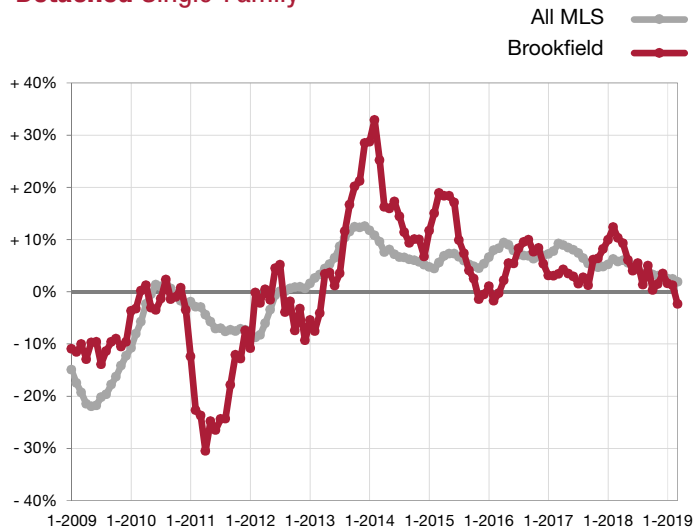
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	6	3	- 50.0%	88	63	- 28.4%
Under Contract (includes Contingent and Pending)	5	7	+ 40.0%	47	41	- 12.8%
Closed Sales	7	3	- 57.1%	47	39	- 17.0%
Median Sales Price*	\$219,500	\$284,000	+ 29.4%	\$178,000	\$192,000	+ 7.9%
Average Sales Price*	\$200,627	\$284,833	+ 42.0%	\$180,559	\$199,881	+ 10.7%
Percent of Original List Price Received*	90.6%	94.4%	+ 4.2%	94.4%	94.1%	- 0.3%
Average Market Time	173	185	+ 6.9%	72	88	+ 22.2%
Inventory of Homes for Sale at Month End	12	0	- 100.0%	--	--	--

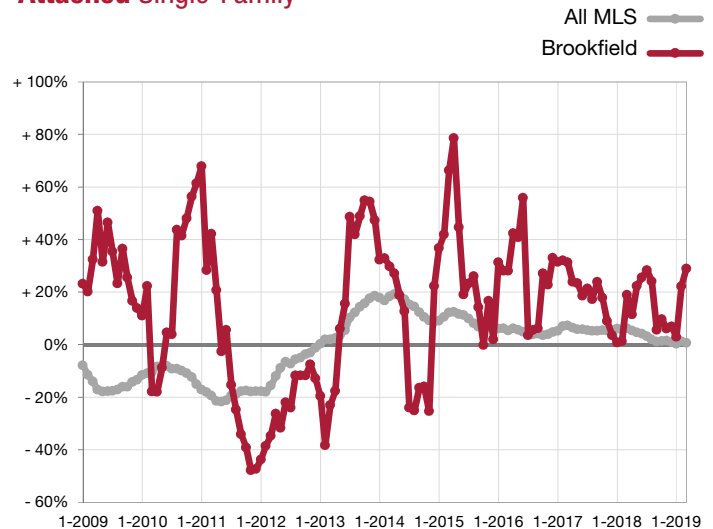
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Burr Ridge

Local Market Update / March 2019

- 9.4%

+ 30.8%

+ 6.4%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	55	44	- 20.0%	416	458	+ 10.1%
Under Contract (includes Contingent and Pending)	10	9	- 10.0%	142	157	+ 10.6%
Closed Sales	8	13	+ 62.5%	153	146	- 4.6%
Median Sales Price*	\$940,000	\$764,500	- 18.7%	\$725,000	\$640,000	- 11.7%
Average Sales Price*	\$962,750	\$917,246	- 4.7%	\$846,002	\$771,274	- 8.8%
Percent of Original List Price Received*	90.2%	92.2%	+ 2.2%	91.0%	91.9%	+ 1.0%
Average Market Time	306	148	- 51.6%	243	169	- 30.5%
Inventory of Homes for Sale at Month End	135	140	+ 3.7%	--	--	--

Attached Single-Family

March

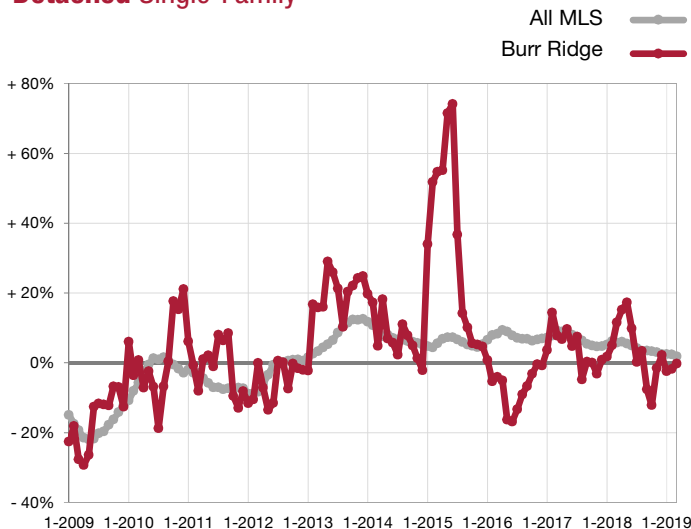
Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	9	14	+ 55.6%	98	118	+ 20.4%
Under Contract (includes Contingent and Pending)	9	8	- 11.1%	55	51	- 7.3%
Closed Sales	5	4	- 20.0%	53	52	- 1.9%
Median Sales Price*	\$370,000	\$390,000	+ 5.4%	\$365,000	\$402,350	+ 10.2%
Average Sales Price*	\$365,300	\$370,500	+ 1.4%	\$365,428	\$404,736	+ 10.8%
Percent of Original List Price Received*	94.3%	96.3%	+ 2.1%	95.5%	95.5%	0.0%
Average Market Time	71	101	+ 42.3%	114	86	- 24.6%
Inventory of Homes for Sale at Month End	22	27	+ 22.7%	--	--	--

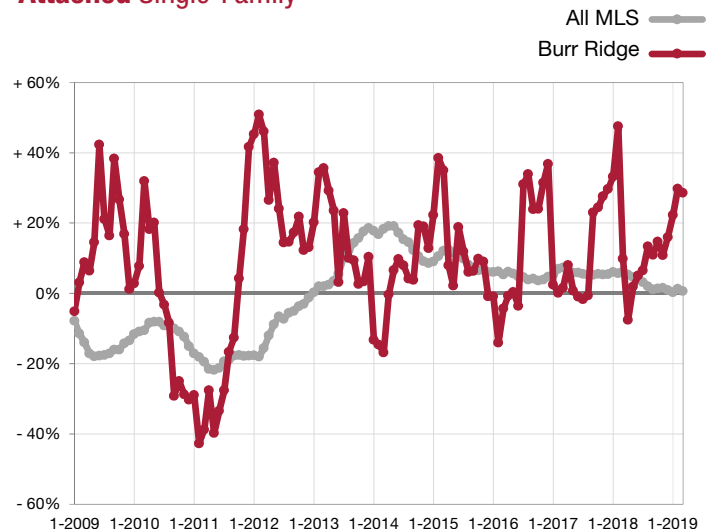
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Carol Stream

Local Market Update / March 2019

- 8.9%

+ 9.4%

- 12.9%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	48	52	+ 8.3%	395	529	+ 33.9%
Under Contract (includes Contingent and Pending)	39	37	- 5.1%	269	335	+ 24.5%
Closed Sales	17	23	+ 35.3%	275	333	+ 21.1%
Median Sales Price*	\$267,000	\$264,250	- 1.0%	\$273,000	\$266,000	- 2.6%
Average Sales Price*	\$264,994	\$278,063	+ 4.9%	\$280,950	\$283,657	+ 1.0%
Percent of Original List Price Received*	92.9%	96.4%	+ 3.8%	96.6%	97.1%	+ 0.5%
Average Market Time	102	89	- 12.7%	55	50	- 9.1%
Inventory of Homes for Sale at Month End	44	52	+ 18.2%	--	--	--

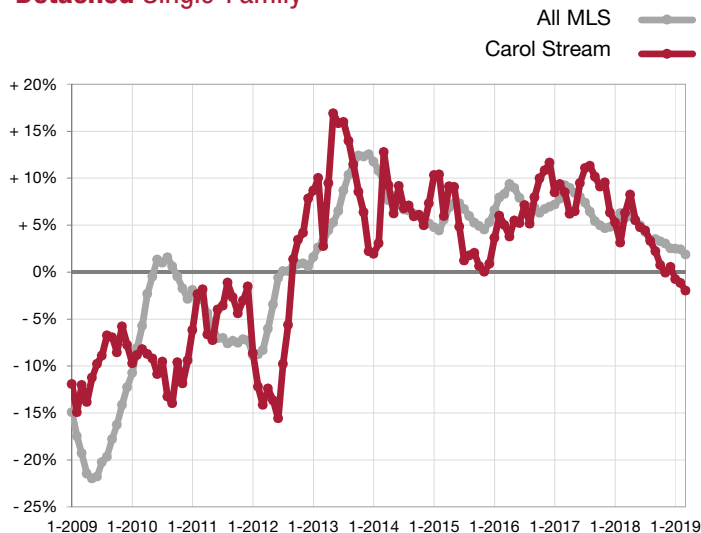
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	42	30	- 28.6%	327	296	- 9.5%
Under Contract (includes Contingent and Pending)	23	28	+ 21.7%	225	213	- 5.3%
Closed Sales	15	12	- 20.0%	225	212	- 5.8%
Median Sales Price*	\$172,000	\$156,750	- 8.9%	\$178,000	\$182,250	+ 2.4%
Average Sales Price*	\$180,317	\$163,167	- 9.5%	\$180,301	\$185,565	+ 2.9%
Percent of Original List Price Received*	97.7%	97.0%	- 0.7%	97.2%	96.9%	- 0.3%
Average Market Time	122	30	- 75.4%	45	44	- 2.2%
Inventory of Homes for Sale at Month End	41	22	- 46.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Darien

Local Market Update / March 2019

- 11.1%

+ 13.6%

+ 48.6%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	55	47	- 14.5%	407	426	+ 4.7%
Under Contract (includes Contingent and Pending)	28	24	- 14.3%	218	197	- 9.6%
Closed Sales	12	13	+ 8.3%	209	203	- 2.9%
Median Sales Price*	\$337,500	\$325,000	- 3.7%	\$345,000	\$350,000	+ 1.4%
Average Sales Price*	\$353,875	\$340,185	- 3.9%	\$371,589	\$363,166	- 2.3%
Percent of Original List Price Received*	95.2%	95.7%	+ 0.5%	95.1%	95.3%	+ 0.2%
Average Market Time	90	68	- 24.4%	84	71	- 15.5%
Inventory of Homes for Sale at Month End	57	81	+ 42.1%	--	--	--

Attached Single-Family

March

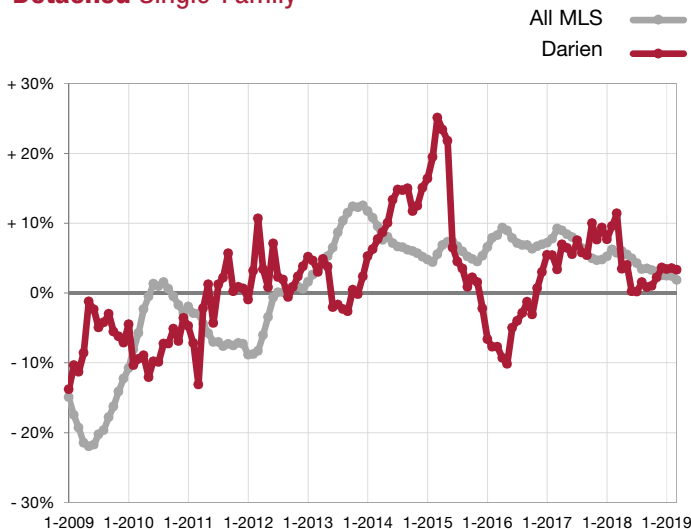
Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	17	17	0.0%	164	224	+ 36.6%
Under Contract (includes Contingent and Pending)	16	16	0.0%	131	153	+ 16.8%
Closed Sales	10	12	+ 20.0%	139	156	+ 12.2%
Median Sales Price*	\$275,000	\$208,500	- 24.2%	\$220,000	\$210,500	- 4.3%
Average Sales Price*	\$269,253	\$210,313	- 21.9%	\$222,818	\$223,146	+ 0.1%
Percent of Original List Price Received*	97.6%	96.0%	- 1.6%	95.8%	96.6%	+ 0.8%
Average Market Time	99	72	- 27.3%	66	39	- 40.9%
Inventory of Homes for Sale at Month End	17	29	+ 70.6%	--	--	--

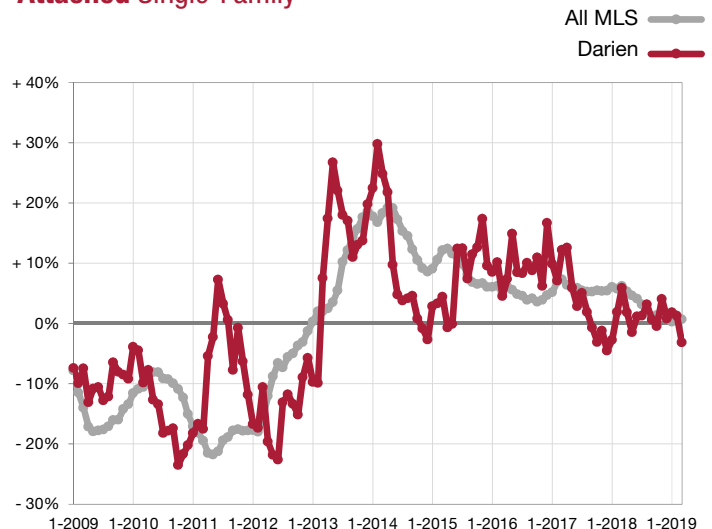
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Downers Grove

Local Market Update / March 2019

- 14.2%

+ 2.8%

- 5.5%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	157	137	- 12.7%	1,357	1,400	+ 3.2%
Under Contract (includes Contingent and Pending)	71	74	+ 4.2%	677	618	- 8.7%
Closed Sales	48	49	+ 2.1%	688	613	- 10.9%
Median Sales Price*	\$378,500	\$370,000	- 2.2%	\$376,000	\$380,000	+ 1.1%
Average Sales Price*	\$393,360	\$426,413	+ 8.4%	\$442,013	\$442,393	+ 0.1%
Percent of Original List Price Received*	94.8%	95.1%	+ 0.3%	95.1%	94.6%	- 0.5%
Average Market Time	126	137	+ 8.7%	98	97	- 1.0%
Inventory of Homes for Sale at Month End	254	253	- 0.4%	--	--	--

Attached Single-Family

March

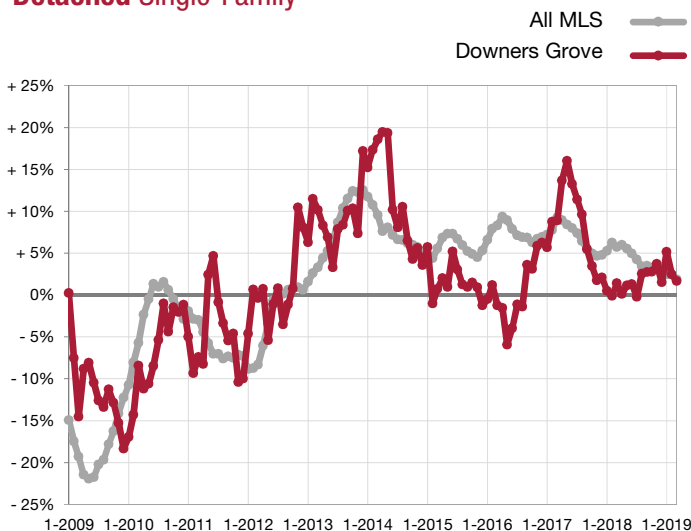
Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	47	38	- 19.1%	469	492	+ 4.9%
Under Contract (includes Contingent and Pending)	30	35	+ 16.7%	320	306	- 4.4%
Closed Sales	24	25	+ 4.2%	323	299	- 7.4%
Median Sales Price*	\$170,950	\$143,500	- 16.1%	\$139,800	\$149,000	+ 6.6%
Average Sales Price*	\$239,819	\$163,826	- 31.7%	\$188,376	\$197,960	+ 5.1%
Percent of Original List Price Received*	95.2%	95.3%	+ 0.1%	95.9%	95.9%	0.0%
Average Market Time	78	97	+ 24.4%	52	51	- 1.9%
Inventory of Homes for Sale at Month End	91	73	- 19.8%	--	--	--

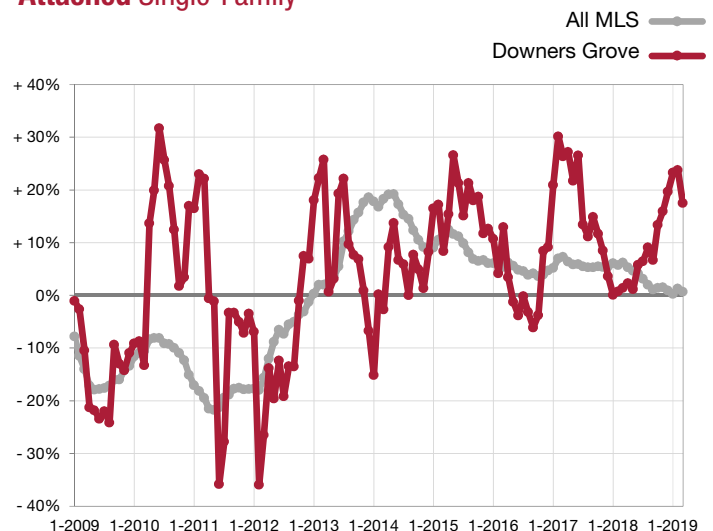
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Elburn

Local Market Update / March 2019

+ 21.9%

Change in
New Listings
All Properties

- 44.4%

Change in
Closed Sales
All Properties

+ 27.3%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	29	35	+ 20.7%	294	343	+ 16.7%
Under Contract (includes Contingent and Pending)	21	16	- 23.8%	165	153	- 7.3%
Closed Sales	16	8	- 50.0%	164	160	- 2.4%
Median Sales Price*	\$291,500	\$356,200	+ 22.2%	\$292,500	\$306,250	+ 4.7%
Average Sales Price*	\$318,000	\$348,738	+ 9.7%	\$309,403	\$318,573	+ 3.0%
Percent of Original List Price Received*	94.5%	95.9%	+ 1.5%	94.7%	96.1%	+ 1.5%
Average Market Time	163	177	+ 8.6%	107	111	+ 3.7%
Inventory of Homes for Sale at Month End	62	76	+ 22.6%	--	--	--

Attached Single-Family

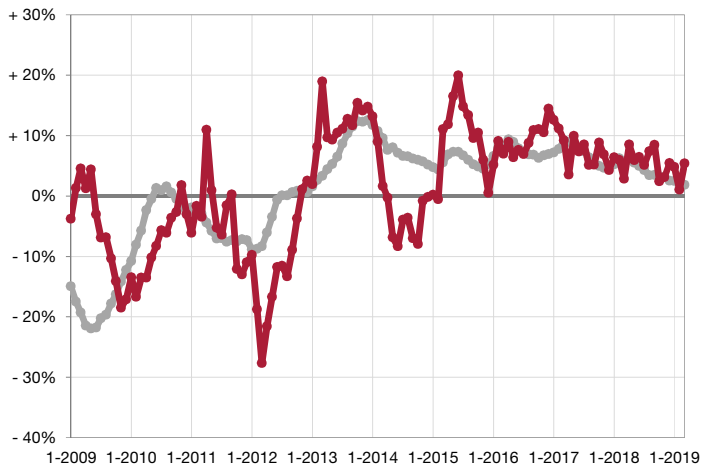
	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	3	4	+ 33.3%	33	50	+ 51.5%
Under Contract (includes Contingent and Pending)	5	2	- 60.0%	26	27	+ 3.8%
Closed Sales	2	2	0.0%	23	28	+ 21.7%
Median Sales Price*	\$177,950	\$209,743	+ 17.9%	\$162,500	\$175,000	+ 7.7%
Average Sales Price*	\$177,950	\$209,743	+ 17.9%	\$165,188	\$185,874	+ 12.5%
Percent of Original List Price Received*	95.8%	101.0%	+ 5.4%	96.9%	98.3%	+ 1.4%
Average Market Time	93	6	- 93.5%	27	59	+ 118.5%
Inventory of Homes for Sale at Month End	4	8	+ 100.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

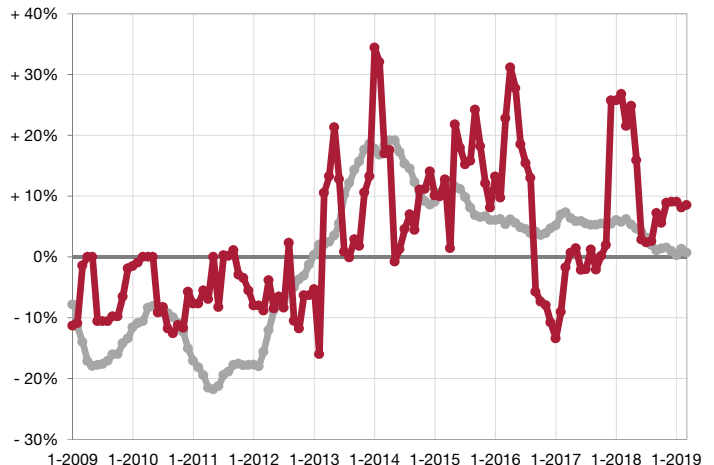
Detached Single-Family

All MLS —
Elburn —



Attached Single-Family

All MLS —
Elburn —



Elgin

Local Market Update / March 2019

+ 18.3%

Change in
New Listings
All Properties

- 14.2%

Change in
Closed Sales
All Properties

+ 20.6%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	155	201	+ 29.7%	1,694	1,856	+ 9.6%
Under Contract (includes Contingent and Pending)	128	139	+ 8.6%	1,122	1,085	- 3.3%
Closed Sales	91	79	- 13.2%	1,129	1,071	- 5.1%
Median Sales Price*	\$216,500	\$215,000	- 0.7%	\$213,000	\$229,000	+ 7.5%
Average Sales Price*	\$234,865	\$238,453	+ 1.5%	\$228,704	\$245,364	+ 7.3%
Percent of Original List Price Received*	96.6%	98.8%	+ 2.3%	97.0%	97.2%	+ 0.2%
Average Market Time	92	99	+ 7.6%	81	71	- 12.3%
Inventory of Homes for Sale at Month End	234	294	+ 25.6%	--	--	--

Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	58	51	- 12.1%	628	653	+ 4.0%
Under Contract (includes Contingent and Pending)	54	52	- 3.7%	471	430	- 8.7%
Closed Sales	43	36	- 16.3%	460	434	- 5.7%
Median Sales Price*	\$168,000	\$172,500	+ 2.7%	\$155,000	\$169,000	+ 9.0%
Average Sales Price*	\$158,964	\$166,671	+ 4.8%	\$154,232	\$169,006	+ 9.6%
Percent of Original List Price Received*	96.8%	97.1%	+ 0.3%	96.4%	96.7%	+ 0.3%
Average Market Time	56	90	+ 60.7%	53	58	+ 9.4%
Inventory of Homes for Sale at Month End	57	57	0.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Elmhurst

Local Market Update / March 2019

+ 36.1%

Change in
New Listings
All Properties

+ 31.8%

Change in
Closed Sales
All Properties

+ 38.6%

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	113	151	+ 33.6%	1,166	1,331	+ 14.2%
Under Contract (includes Contingent and Pending)	59	65	+ 10.2%	589	579	- 1.7%
Closed Sales	41	49	+ 19.5%	625	581	- 7.0%
Median Sales Price*	\$430,000	\$445,000	+ 3.5%	\$430,000	\$462,500	+ 7.6%
Average Sales Price*	\$538,945	\$557,964	+ 3.5%	\$534,858	\$564,771	+ 5.6%
Percent of Original List Price Received*	96.5%	94.0%	- 2.6%	95.5%	95.5%	0.0%
Average Market Time	119	137	+ 15.1%	95	99	+ 4.2%
Inventory of Homes for Sale at Month End	196	252	+ 28.6%	--	--	--

Attached Single-Family

March

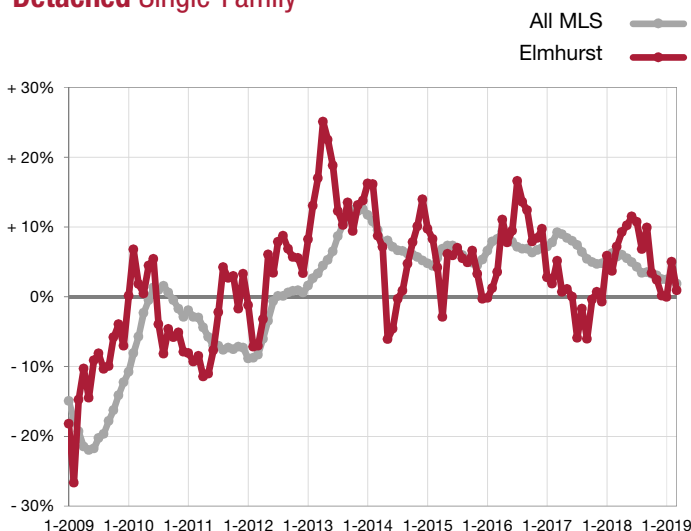
Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	9	15	+ 66.7%	130	202	+ 55.4%
Under Contract (includes Contingent and Pending)	5	10	+ 100.0%	83	110	+ 32.5%
Closed Sales	3	9	+ 200.0%	87	109	+ 25.3%
Median Sales Price*	\$249,000	\$345,000	+ 38.6%	\$255,000	\$253,000	- 0.8%
Average Sales Price*	\$234,667	\$377,056	+ 60.7%	\$265,826	\$293,010	+ 10.2%
Percent of Original List Price Received*	94.6%	95.9%	+ 1.4%	97.4%	95.5%	- 2.0%
Average Market Time	170	142	- 16.5%	48	74	+ 54.2%
Inventory of Homes for Sale at Month End	24	53	+ 120.8%	--	--	--

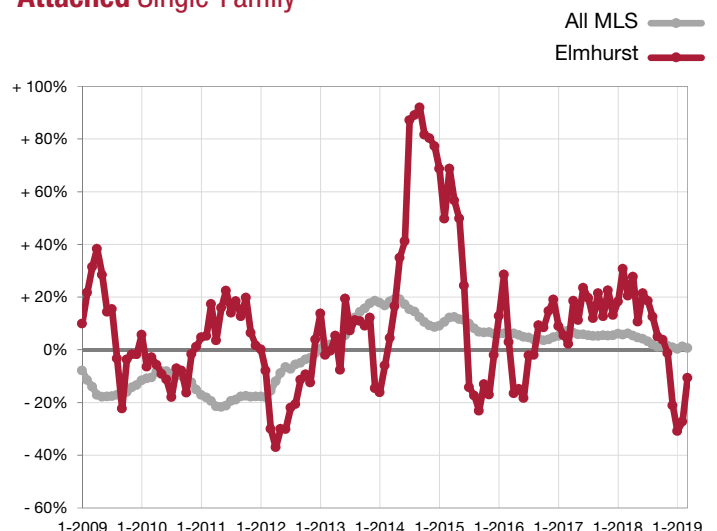
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Elmwood Park

Local Market Update / March 2019

+ 3.5%

Change in
New Listings
All Properties

- 22.6%

Change in
Closed Sales
All Properties

+ 1.1%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	39	46	+ 17.9%	421	411	- 2.4%
Under Contract (includes Contingent and Pending)	20	21	+ 5.0%	227	199	- 12.3%
Closed Sales	18	21	+ 16.7%	237	196	- 17.3%
Median Sales Price*	\$285,000	\$323,900	+ 13.6%	\$262,500	\$282,500	+ 7.6%
Average Sales Price*	\$298,467	\$309,233	+ 3.6%	\$273,704	\$287,849	+ 5.2%
Percent of Original List Price Received*	95.5%	95.6%	+ 0.1%	95.5%	95.9%	+ 0.4%
Average Market Time	107	96	- 10.3%	87	95	+ 9.2%
Inventory of Homes for Sale at Month End	61	68	+ 11.5%	--	--	--

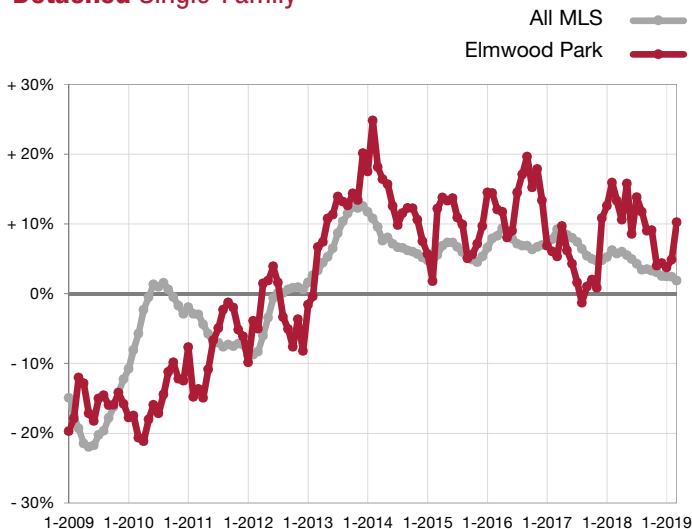
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	18	13	- 27.8%	167	180	+ 7.8%
Under Contract (includes Contingent and Pending)	7	13	+ 85.7%	93	101	+ 8.6%
Closed Sales	13	3	- 76.9%	100	94	- 6.0%
Median Sales Price*	\$115,000	\$85,000	- 26.1%	\$124,250	\$129,500	+ 4.2%
Average Sales Price*	\$126,377	\$153,667	+ 21.6%	\$130,270	\$142,679	+ 9.5%
Percent of Original List Price Received*	92.2%	102.8%	+ 11.5%	92.7%	93.8%	+ 1.2%
Average Market Time	106	47	- 55.7%	92	69	- 25.0%
Inventory of Homes for Sale at Month End	29	23	- 20.7%	--	--	--

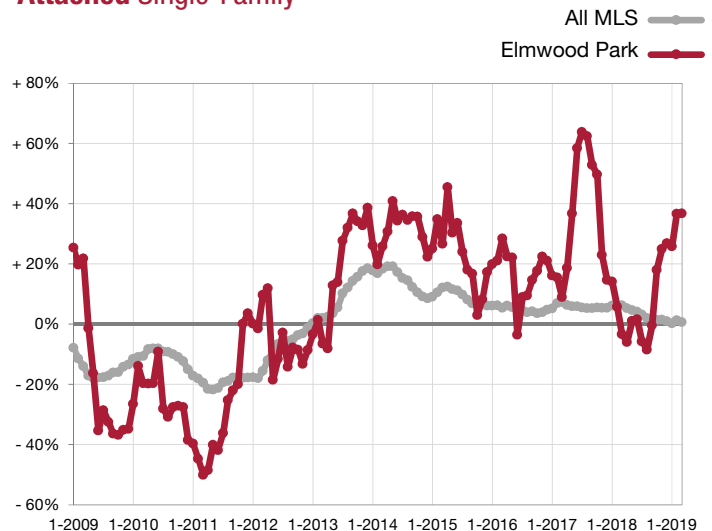
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Geneva

Local Market Update / March 2019

+ 1.1%

Change in
New Listings
All Properties

+ 5.1%

Change in
Closed Sales
All Properties

+ 5.0%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	72	80	+ 11.1%	819	840	+ 2.6%
Under Contract (includes Contingent and Pending)	46	45	- 2.2%	470	434	- 7.7%
Closed Sales	32	33	+ 3.1%	502	442	- 12.0%
Median Sales Price*	\$318,000	\$330,000	+ 3.8%	\$357,750	\$353,250	- 1.3%
Average Sales Price*	\$332,406	\$352,041	+ 5.9%	\$377,101	\$374,201	- 0.8%
Percent of Original List Price Received*	95.9%	95.3%	- 0.6%	95.5%	95.6%	+ 0.1%
Average Market Time	100	155	+ 55.0%	96	83	- 13.5%
Inventory of Homes for Sale at Month End	142	144	+ 1.4%	--	--	--

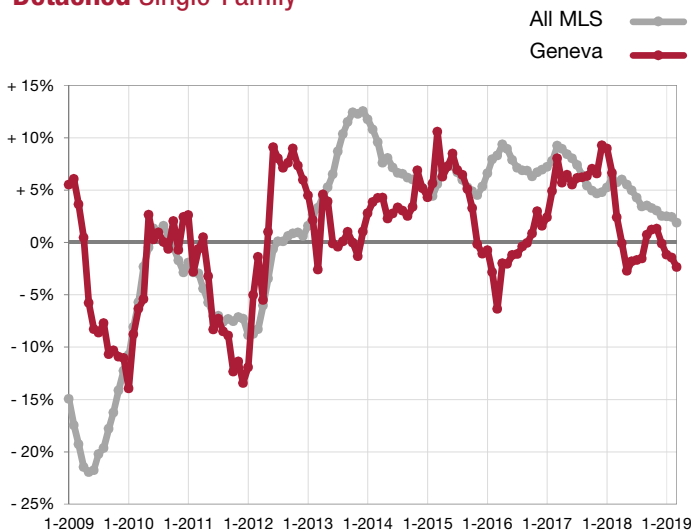
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	22	15	- 31.8%	189	167	- 11.6%
Under Contract (includes Contingent and Pending)	14	12	- 14.3%	139	99	- 28.8%
Closed Sales	7	8	+ 14.3%	137	115	- 16.1%
Median Sales Price*	\$230,000	\$238,500	+ 3.7%	\$235,000	\$245,900	+ 4.6%
Average Sales Price*	\$283,939	\$218,113	- 23.2%	\$273,416	\$270,782	- 1.0%
Percent of Original List Price Received*	96.9%	96.8%	- 0.1%	98.1%	97.1%	- 1.0%
Average Market Time	69	68	- 1.4%	61	69	+ 13.1%
Inventory of Homes for Sale at Month End	19	25	+ 31.6%	--	--	--

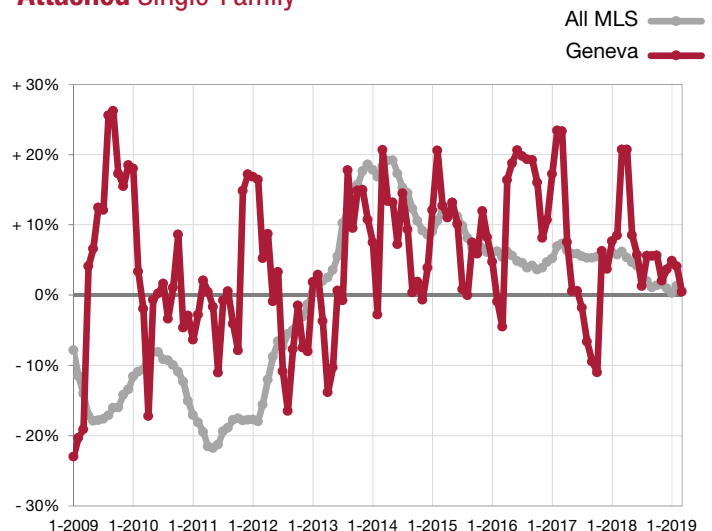
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Glendale Heights

Local Market Update / March 2019

+ 5.5%

- 15.4%

- 9.7%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	29	24	- 17.2%	321	286	- 10.9%
Under Contract (includes Contingent and Pending)	21	15	- 28.6%	223	202	- 9.4%
Closed Sales	21	13	- 38.1%	221	204	- 7.7%
Median Sales Price*	\$209,000	\$223,000	+ 6.7%	\$213,500	\$226,750	+ 6.2%
Average Sales Price*	\$206,923	\$221,396	+ 7.0%	\$213,131	\$228,231	+ 7.1%
Percent of Original List Price Received*	95.7%	98.5%	+ 2.9%	97.2%	97.4%	+ 0.2%
Average Market Time	64	82	+ 28.1%	55	49	- 10.9%
Inventory of Homes for Sale at Month End	28	26	- 7.1%	--	--	--

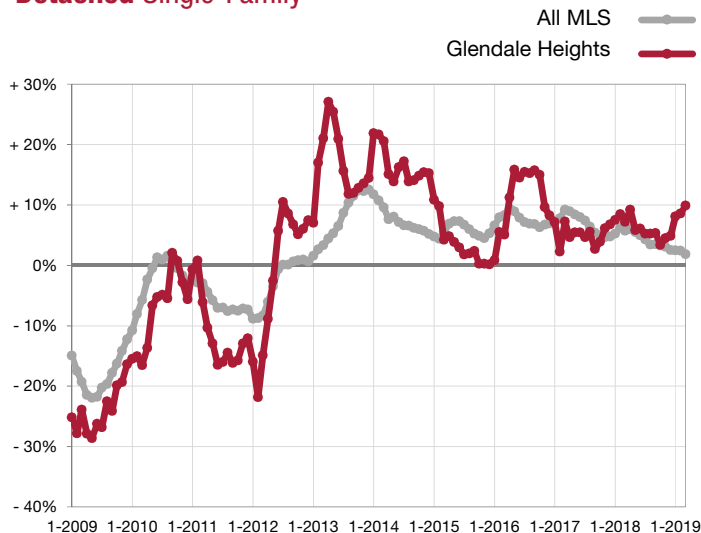
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	26	34	+ 30.8%	301	311	+ 3.3%
Under Contract (includes Contingent and Pending)	21	24	+ 14.3%	230	232	+ 0.9%
Closed Sales	18	20	+ 11.1%	233	219	- 6.0%
Median Sales Price*	\$165,000	\$185,000	+ 12.1%	\$150,000	\$170,000	+ 13.3%
Average Sales Price*	\$153,797	\$167,613	+ 9.0%	\$138,958	\$158,048	+ 13.7%
Percent of Original List Price Received*	94.7%	96.6%	+ 2.0%	97.3%	96.8%	- 0.5%
Average Market Time	67	69	+ 3.0%	58	41	- 29.3%
Inventory of Homes for Sale at Month End	34	30	- 11.8%	--	--	--

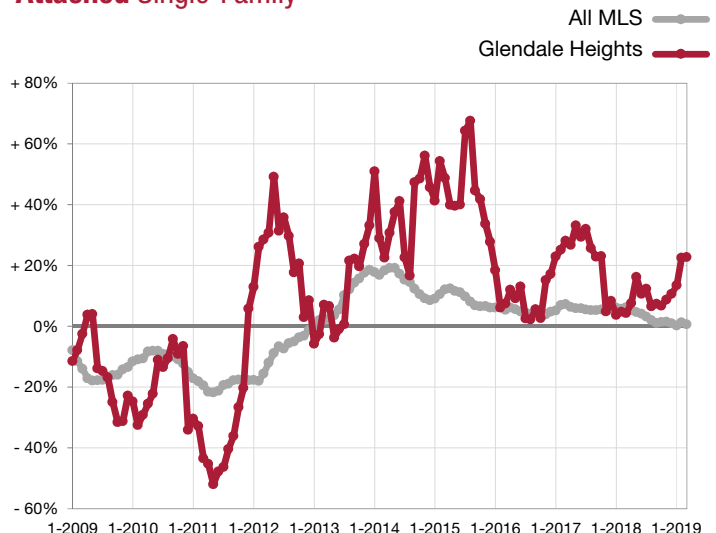
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Glen Ellyn

Local Market Update / March 2019

+ 19.7%

Change in
New Listings
All Properties

- 5.7%

Change in
Closed Sales
All Properties

+ 14.5%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	112	138	+ 23.2%	1,019	1,134	+ 11.3%
Under Contract (includes Contingent and Pending)	55	68	+ 23.6%	531	488	- 8.1%
Closed Sales	39	36	- 7.7%	555	480	- 13.5%
Median Sales Price*	\$450,000	\$390,000	- 13.3%	\$418,500	\$415,000	- 0.8%
Average Sales Price*	\$506,230	\$457,279	- 9.7%	\$476,868	\$482,964	+ 1.3%
Percent of Original List Price Received*	97.1%	95.0%	- 2.2%	95.2%	94.9%	- 0.3%
Average Market Time	151	139	- 7.9%	110	95	- 13.6%
Inventory of Homes for Sale at Month End	209	234	+ 12.0%	--	--	--

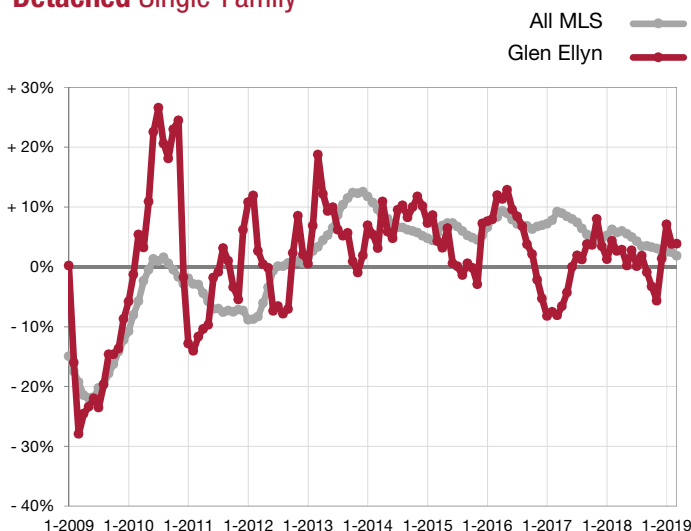
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	25	26	+ 4.0%	219	233	+ 6.4%
Under Contract (includes Contingent and Pending)	14	20	+ 42.9%	152	148	- 2.6%
Closed Sales	14	14	0.0%	153	145	- 5.2%
Median Sales Price*	\$236,250	\$165,250	- 30.1%	\$164,000	\$160,000	- 2.4%
Average Sales Price*	\$251,296	\$285,033	+ 13.4%	\$212,375	\$229,588	+ 8.1%
Percent of Original List Price Received*	96.4%	99.6%	+ 3.3%	95.8%	96.7%	+ 0.9%
Average Market Time	45	65	+ 44.4%	44	49	+ 11.4%
Inventory of Homes for Sale at Month End	25	34	+ 36.0%	--	--	--

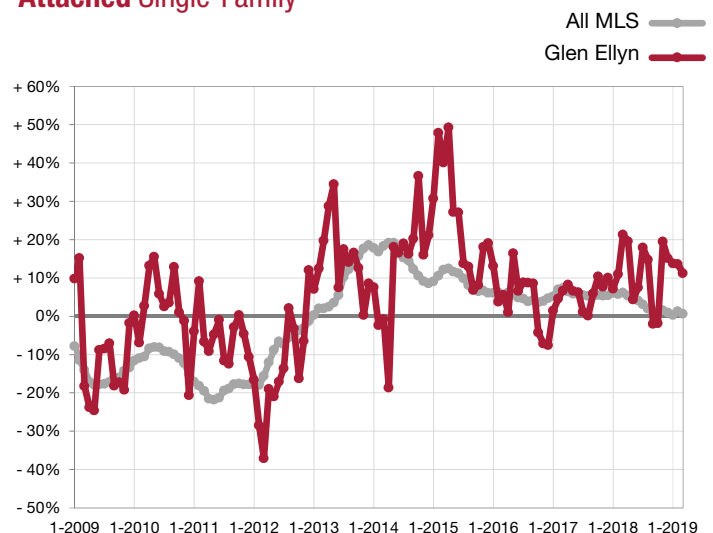
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Hinsdale

Local Market Update / March 2019

- 18.6%

0.0%

+ 11.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	94	78	- 17.0%	830	909	+ 9.5%
Under Contract (includes Contingent and Pending)	26	34	+ 30.8%	289	315	+ 9.0%
Closed Sales	23	21	- 8.7%	313	298	- 4.8%
Median Sales Price*	\$1,080,000	\$835,000	- 22.7%	\$947,500	\$952,500	+ 0.5%
Average Sales Price*	\$1,130,304	\$1,083,024	- 4.2%	\$1,121,941	\$1,133,623	+ 1.0%
Percent of Original List Price Received*	92.6%	91.2%	- 1.5%	91.7%	91.5%	- 0.2%
Average Market Time	197	159	- 19.3%	172	173	+ 0.6%
Inventory of Homes for Sale at Month End	205	232	+ 13.2%	--	--	--

Attached Single-Family

March

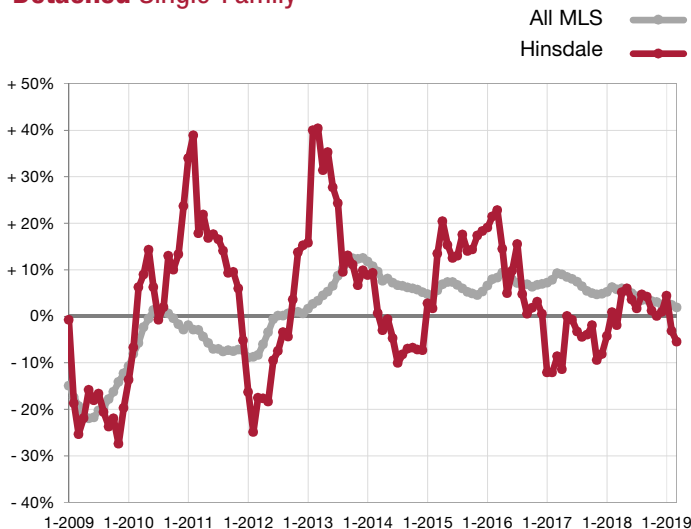
Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	8	5	- 37.5%	101	122	+ 20.8%
Under Contract (includes Contingent and Pending)	9	4	- 55.6%	45	63	+ 40.0%
Closed Sales	3	5	+ 66.7%	49	69	+ 40.8%
Median Sales Price*	\$375,000	\$360,000	- 4.0%	\$405,000	\$420,000	+ 3.7%
Average Sales Price*	\$358,333	\$350,600	- 2.2%	\$414,287	\$420,691	+ 1.5%
Percent of Original List Price Received*	95.0%	94.9%	- 0.1%	97.0%	93.9%	- 3.2%
Average Market Time	116	144	+ 24.1%	102	108	+ 5.9%
Inventory of Homes for Sale at Month End	25	24	- 4.0%	--	--	--

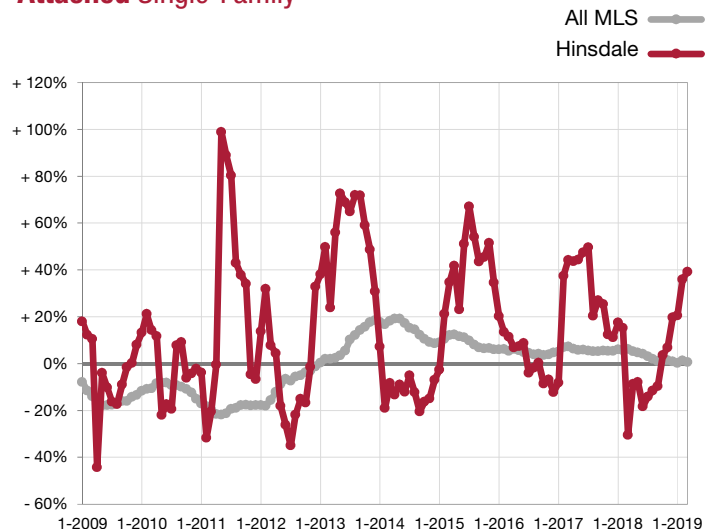
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Homer Glen

Local Market Update / March 2019

+ 3.6%

+ 19.0%

- 7.6%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	50	50	0.0%	485	548	+ 13.0%
Under Contract (includes Contingent and Pending)	30	20	- 33.3%	259	271	+ 4.6%
Closed Sales	20	22	+ 10.0%	267	284	+ 6.4%
Median Sales Price*	\$332,000	\$358,000	+ 7.8%	\$329,900	\$343,000	+ 4.0%
Average Sales Price*	\$354,368	\$367,001	+ 3.6%	\$356,954	\$374,273	+ 4.9%
Percent of Original List Price Received*	94.5%	97.1%	+ 2.8%	94.9%	95.7%	+ 0.8%
Average Market Time	178	116	- 34.8%	114	97	- 14.9%
Inventory of Homes for Sale at Month End	95	88	- 7.4%	--	--	--

Attached Single-Family

March

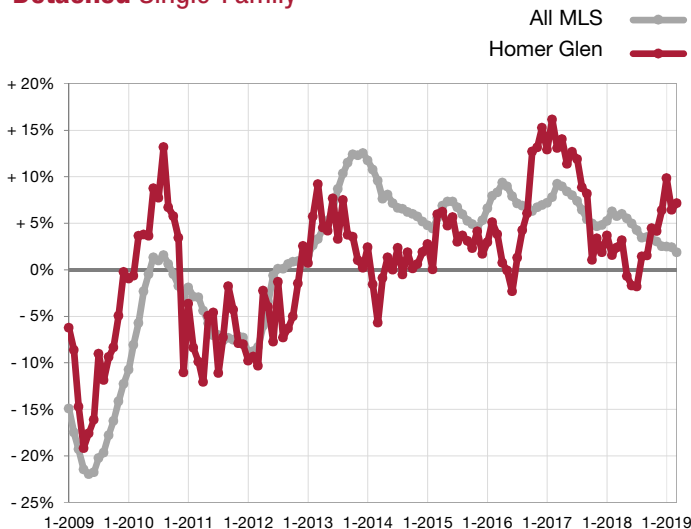
Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	5	7	+ 40.0%	36	41	+ 13.9%
Under Contract (includes Contingent and Pending)	2	5	+ 150.0%	18	24	+ 33.3%
Closed Sales	1	3	+ 200.0%	15	22	+ 46.7%
Median Sales Price*	\$125,000	\$369,900	+ 195.9%	\$250,000	\$323,750	+ 29.5%
Average Sales Price*	\$125,000	\$344,867	+ 175.9%	\$265,267	\$301,024	+ 13.5%
Percent of Original List Price Received*	103.4%	100.4%	- 2.9%	96.7%	98.3%	+ 1.7%
Average Market Time	7	353	+ 4,942.9%	84	129	+ 53.6%
Inventory of Homes for Sale at Month End	10	9	- 10.0%	--	--	--

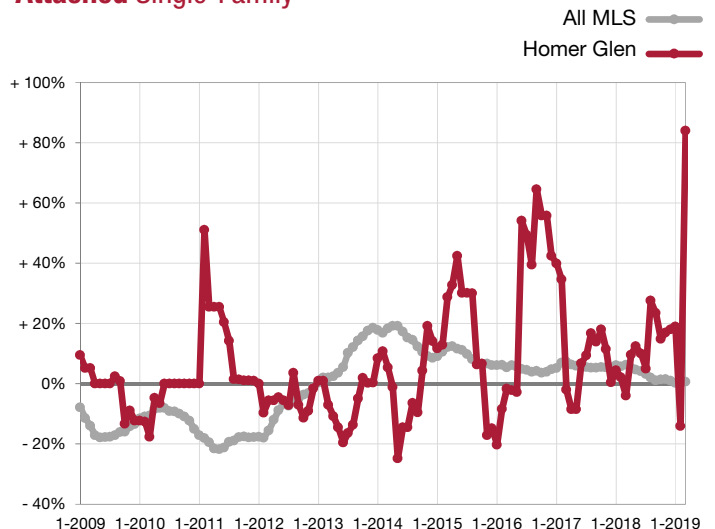
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Joliet

Local Market Update / March 2019

- 2.2%

+ 27.1%

- 19.7%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

March

Trailing 12 Months

Detached Single-Family

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	176	174	- 1.1%	1,969	2,048	+ 4.0%
Under Contract (includes Contingent and Pending)	137	157	+ 14.6%	1,392	1,449	+ 4.1%
Closed Sales	89	108	+ 21.3%	1,422	1,432	+ 0.7%
Median Sales Price*	\$169,500	\$185,000	+ 9.1%	\$162,000	\$174,250	+ 7.6%
Average Sales Price*	\$169,183	\$185,125	+ 9.4%	\$166,492	\$176,716	+ 6.1%
Percent of Original List Price Received*	95.7%	95.4%	- 0.3%	96.6%	96.4%	- 0.2%
Average Market Time	79	79	0.0%	60	57	- 5.0%
Inventory of Homes for Sale at Month End	276	202	- 26.8%	--	--	--

March

Trailing 12 Months

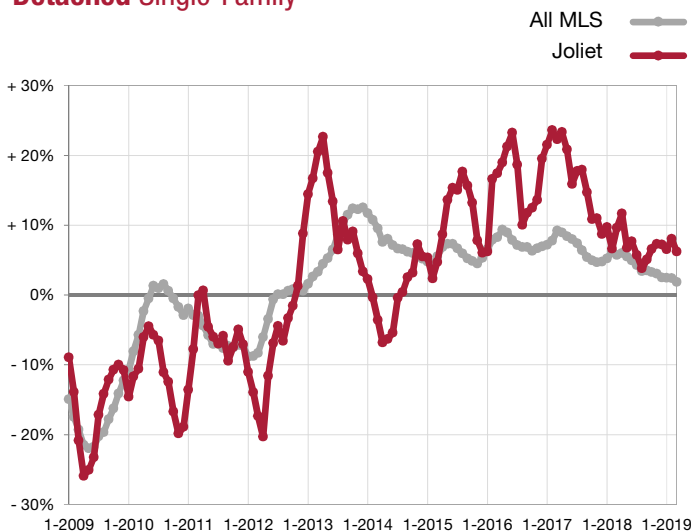
Attached Single-Family

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	49	46	- 6.1%	401	508	+ 26.7%
Under Contract (includes Contingent and Pending)	38	40	+ 5.3%	348	382	+ 9.8%
Closed Sales	18	28	+ 55.6%	339	391	+ 15.3%
Median Sales Price*	\$156,450	\$175,150	+ 12.0%	\$151,000	\$166,000	+ 9.9%
Average Sales Price*	\$141,594	\$161,580	+ 14.1%	\$143,223	\$156,035	+ 8.9%
Percent of Original List Price Received*	96.9%	97.4%	+ 0.5%	96.9%	96.9%	0.0%
Average Market Time	31	76	+ 145.2%	45	43	- 4.4%
Inventory of Homes for Sale at Month End	33	46	+ 39.4%	--	--	--

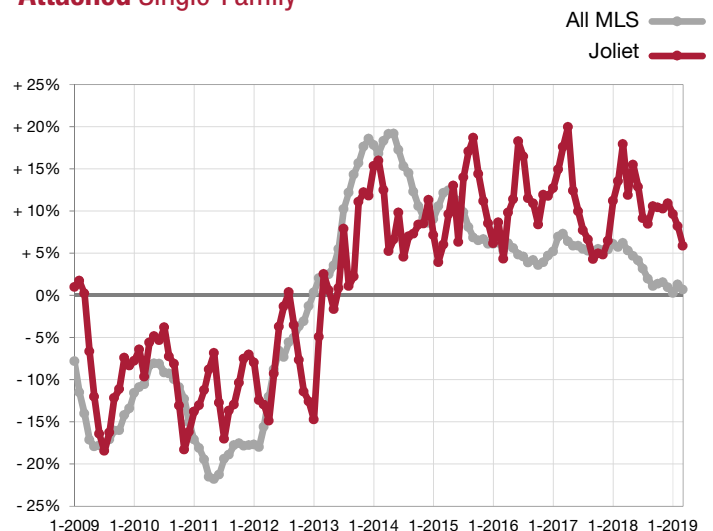
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Lemont

Local Market Update / March 2019

+ 23.6%

Change in
New Listings
All Properties

- 46.2%

Change in
Closed Sales
All Properties

+ 26.6%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	56	54	- 3.6%	522	619	+ 18.6%
Under Contract (includes Contingent and Pending)	22	23	+ 4.5%	254	248	- 2.4%
Closed Sales	22	12	- 45.5%	257	234	- 8.9%
Median Sales Price*	\$423,500	\$317,750	- 25.0%	\$400,000	\$391,250	- 2.2%
Average Sales Price*	\$422,621	\$325,801	- 22.9%	\$396,195	\$398,073	+ 0.5%
Percent of Original List Price Received*	95.5%	95.4%	- 0.1%	94.7%	94.7%	0.0%
Average Market Time	235	58	- 75.3%	116	83	- 28.4%
Inventory of Homes for Sale at Month End	108	123	+ 13.9%	--	--	--

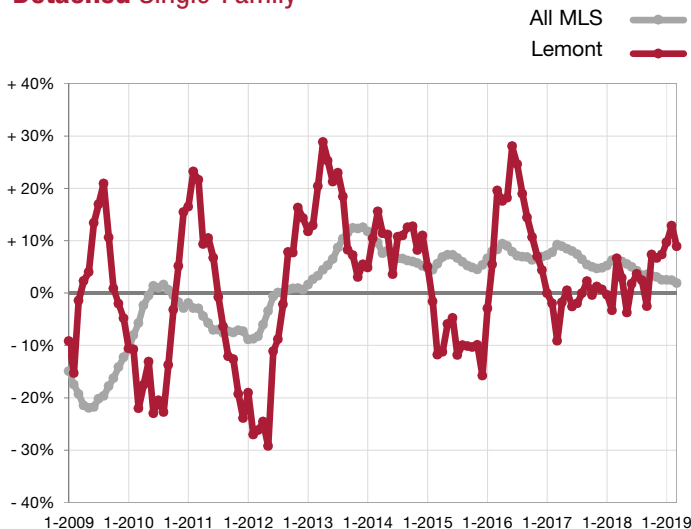
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	16	35	+ 118.8%	125	137	+ 9.6%
Under Contract (includes Contingent and Pending)	12	9	- 25.0%	67	65	- 3.0%
Closed Sales	4	2	- 50.0%	65	62	- 4.6%
Median Sales Price*	\$264,000	\$301,500	+ 14.2%	\$283,000	\$315,000	+ 11.3%
Average Sales Price*	\$247,500	\$301,500	+ 21.8%	\$290,512	\$316,101	+ 8.8%
Percent of Original List Price Received*	93.1%	94.3%	+ 1.3%	94.4%	95.6%	+ 1.3%
Average Market Time	86	117	+ 36.0%	117	117	0.0%
Inventory of Homes for Sale at Month End	31	53	+ 71.0%	--	--	--

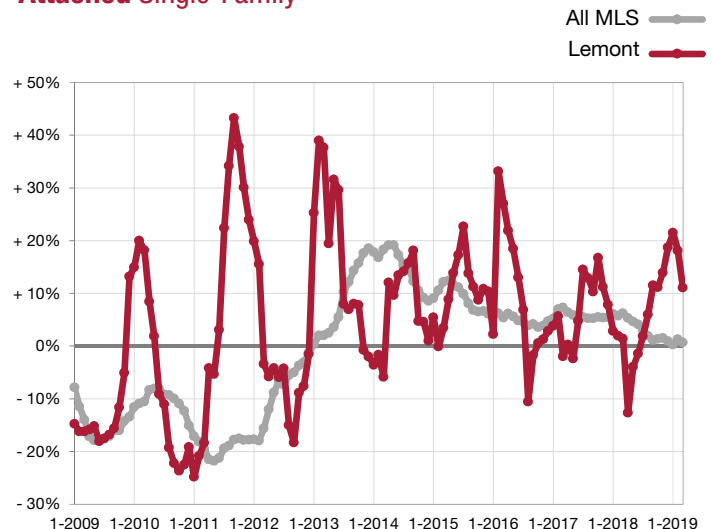
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



La Grange

Local Market Update / March 2019

- 20.3%

Change in
New Listings
All Properties

- 26.1%

Change in
Closed Sales
All Properties

- 2.2%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	55	41	- 25.5%	388	407	+ 4.9%
Under Contract (includes Contingent and Pending)	24	29	+ 20.8%	201	212	+ 5.5%
Closed Sales	15	15	0.0%	214	203	- 5.1%
Median Sales Price*	\$525,000	\$525,000	0.0%	\$506,300	\$555,000	+ 9.6%
Average Sales Price*	\$521,610	\$516,653	- 1.0%	\$556,312	\$573,004	+ 3.0%
Percent of Original List Price Received*	93.7%	95.3%	+ 1.7%	94.6%	95.6%	+ 1.1%
Average Market Time	121	103	- 14.9%	99	84	- 15.2%
Inventory of Homes for Sale at Month End	79	76	- 3.8%	--	--	--

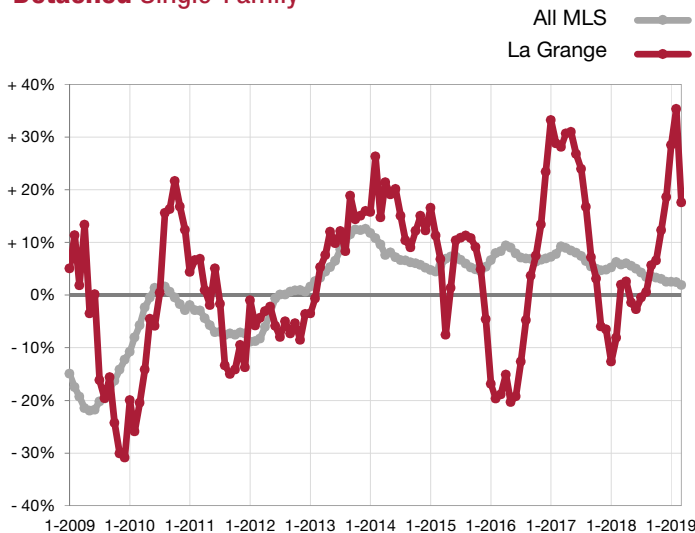
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	9	10	+ 11.1%	85	89	+ 4.7%
Under Contract (includes Contingent and Pending)	12	10	- 16.7%	69	66	- 4.3%
Closed Sales	8	2	- 75.0%	75	68	- 9.3%
Median Sales Price*	\$243,500	\$238,500	- 2.1%	\$269,000	\$172,500	- 35.9%
Average Sales Price*	\$251,125	\$238,500	- 5.0%	\$315,586	\$210,574	- 33.3%
Percent of Original List Price Received*	94.0%	94.9%	+ 1.0%	95.1%	95.6%	+ 0.5%
Average Market Time	134	62	- 53.7%	105	35	- 66.7%
Inventory of Homes for Sale at Month End	12	13	+ 8.3%	--	--	--

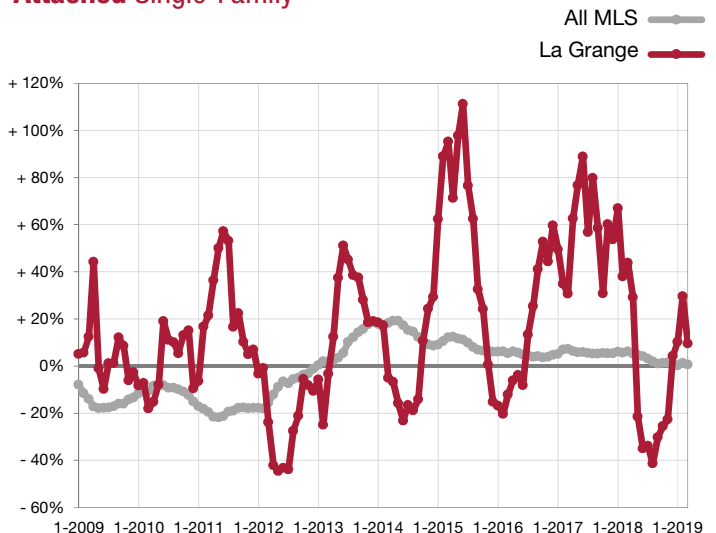
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



La Grange Park

Local Market Update / March 2019

+ 3.7%

Change in
New Listings
All Properties

+ 27.3%

Change in
Closed Sales
All Properties

+ 2.9%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	23	27	+ 17.4%	257	271	+ 5.4%
Under Contract (includes Contingent and Pending)	19	18	- 5.3%	157	154	- 1.9%
Closed Sales	10	13	+ 30.0%	159	155	- 2.5%
Median Sales Price*	\$353,000	\$431,000	+ 22.1%	\$361,000	\$340,000	- 5.8%
Average Sales Price*	\$382,900	\$481,508	+ 25.8%	\$392,520	\$402,524	+ 2.5%
Percent of Original List Price Received*	95.3%	96.8%	+ 1.6%	95.8%	94.8%	- 1.0%
Average Market Time	69	95	+ 37.7%	65	71	+ 9.2%
Inventory of Homes for Sale at Month End	28	34	+ 21.4%	--	--	--

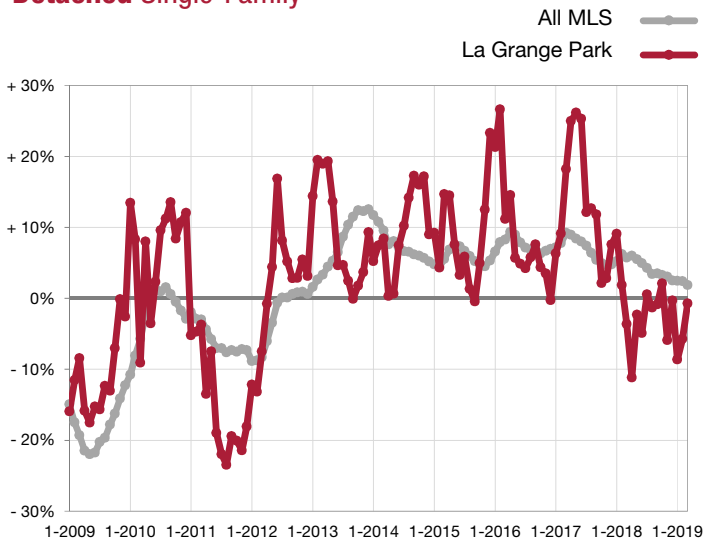
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	4	1	- 75.0%	27	20	- 25.9%
Under Contract (includes Contingent and Pending)	0	3	--	15	15	0.0%
Closed Sales	1	1	0.0%	14	12	- 14.3%
Median Sales Price*	\$62,000	\$92,700	+ 49.5%	\$96,000	\$103,000	+ 7.3%
Average Sales Price*	\$62,000	\$92,700	+ 49.5%	\$102,571	\$114,992	+ 12.1%
Percent of Original List Price Received*	69.0%	100.0%	+ 44.9%	90.9%	93.1%	+ 2.4%
Average Market Time	110	8	- 92.7%	104	78	- 25.0%
Inventory of Homes for Sale at Month End	7	2	- 71.4%	--	--	--

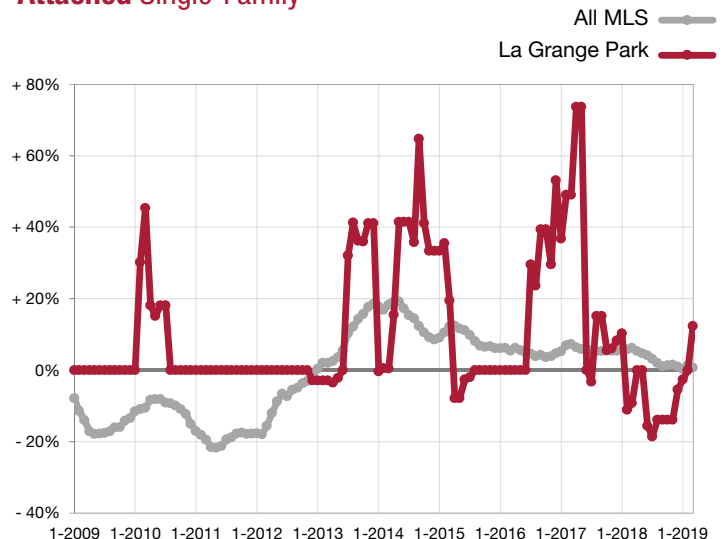
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Lisle

Local Market Update / March 2019

- 12.0%

+ 3.0%

- 18.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	48	47	- 2.1%	472	448	- 5.1%
Under Contract (includes Contingent and Pending)	34	29	- 14.7%	253	238	- 5.9%
Closed Sales	17	20	+ 17.6%	248	243	- 2.0%
Median Sales Price*	\$336,500	\$297,500	- 11.6%	\$346,500	\$374,900	+ 8.2%
Average Sales Price*	\$338,471	\$352,035	+ 4.0%	\$356,648	\$390,648	+ 9.5%
Percent of Original List Price Received*	95.2%	94.6%	- 0.6%	95.1%	95.4%	+ 0.3%
Average Market Time	122	108	- 11.5%	90	97	+ 7.8%
Inventory of Homes for Sale at Month End	88	79	- 10.2%	--	--	--

Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	35	26	- 25.7%	306	324	+ 5.9%
Under Contract (includes Contingent and Pending)	17	23	+ 35.3%	223	252	+ 13.0%
Closed Sales	16	14	- 12.5%	225	246	+ 9.3%
Median Sales Price*	\$169,250	\$166,000	- 1.9%	\$132,000	\$154,000	+ 16.7%
Average Sales Price*	\$236,189	\$207,615	- 12.1%	\$165,221	\$200,988	+ 21.6%
Percent of Original List Price Received*	97.0%	98.4%	+ 1.4%	97.3%	96.4%	- 0.9%
Average Market Time	92	79	- 14.1%	39	50	+ 28.2%
Inventory of Homes for Sale at Month End	45	30	- 33.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Lombard

Local Market Update / March 2019

+ 4.3%

- 11.3%

+ 17.5%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	94	105	+ 11.7%	933	927	- 0.6%
Under Contract (includes Contingent and Pending)	75	67	- 10.7%	587	524	- 10.7%
Closed Sales	50	47	- 6.0%	578	536	- 7.3%
Median Sales Price*	\$264,500	\$292,000	+ 10.4%	\$266,000	\$283,000	+ 6.4%
Average Sales Price*	\$290,763	\$299,089	+ 2.9%	\$281,521	\$298,373	+ 6.0%
Percent of Original List Price Received*	97.2%	96.2%	- 1.0%	95.5%	95.8%	+ 0.3%
Average Market Time	70	58	- 17.1%	53	62	+ 17.0%
Inventory of Homes for Sale at Month End	110	124	+ 12.7%	--	--	--

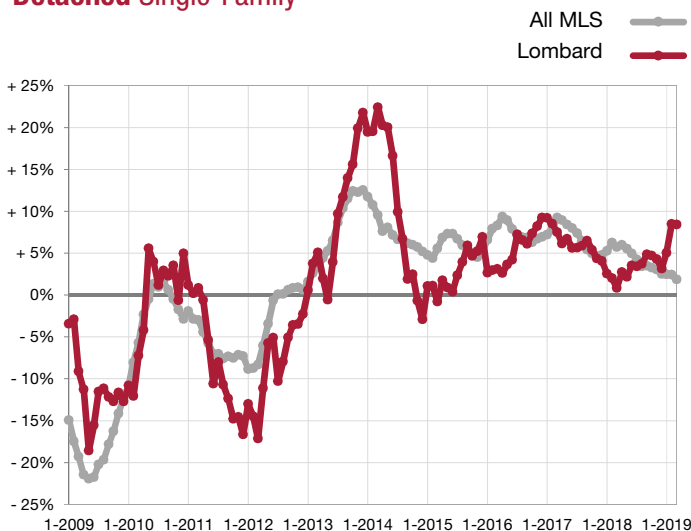
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	44	39	- 11.4%	396	410	+ 3.5%
Under Contract (includes Contingent and Pending)	35	35	0.0%	303	285	- 5.9%
Closed Sales	21	16	- 23.8%	310	279	- 10.0%
Median Sales Price*	\$138,000	\$213,500	+ 54.7%	\$167,000	\$170,000	+ 1.8%
Average Sales Price*	\$151,478	\$189,813	+ 25.3%	\$169,770	\$176,896	+ 4.2%
Percent of Original List Price Received*	96.9%	93.9%	- 3.1%	96.5%	96.0%	- 0.5%
Average Market Time	54	97	+ 79.6%	40	45	+ 12.5%
Inventory of Homes for Sale at Month End	33	44	+ 33.3%	--	--	--

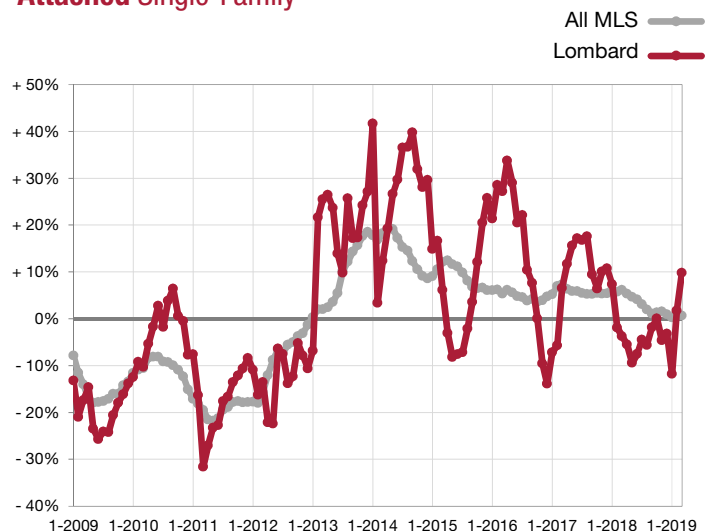
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Naperville

Local Market Update / March 2019

- 1.0%

Change in
New Listings
All Properties

- 15.8%

Change in
Closed Sales
All Properties

+ 16.9%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	381	401	+ 5.2%	3,345	3,689	+ 10.3%
Under Contract (includes Contingent and Pending)	221	198	- 10.4%	1,797	1,737	- 3.3%
Closed Sales	117	118	+ 0.9%	1,792	1,799	+ 0.4%
Median Sales Price*	\$430,000	\$439,950	+ 2.3%	\$425,000	\$435,000	+ 2.4%
Average Sales Price*	\$515,082	\$471,227	- 8.5%	\$464,207	\$477,515	+ 2.9%
Percent of Original List Price Received*	95.0%	96.2%	+ 1.3%	95.9%	96.2%	+ 0.3%
Average Market Time	139	93	- 33.1%	91	86	- 5.5%
Inventory of Homes for Sale at Month End	564	666	+ 18.1%	--	--	--

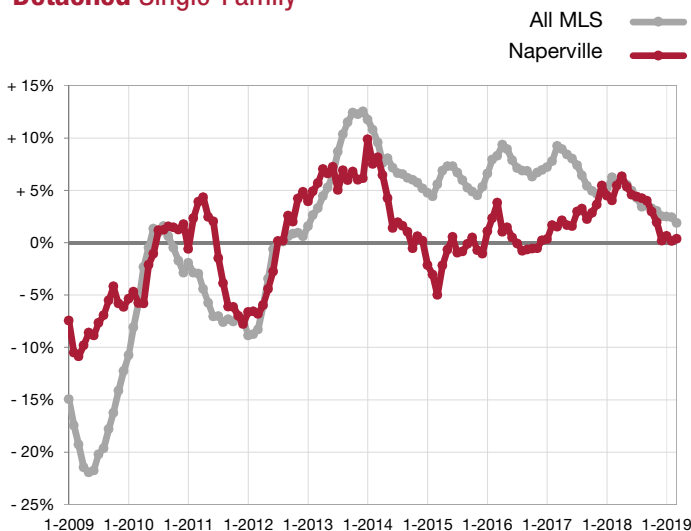
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	134	109	- 18.7%	1,154	1,312	+ 13.7%
Under Contract (includes Contingent and Pending)	107	79	- 26.2%	892	888	- 0.4%
Closed Sales	85	52	- 38.8%	880	920	+ 4.5%
Median Sales Price*	\$228,500	\$221,750	- 3.0%	\$222,000	\$215,000	- 3.2%
Average Sales Price*	\$245,313	\$237,742	- 3.1%	\$238,788	\$240,669	+ 0.8%
Percent of Original List Price Received*	96.8%	97.1%	+ 0.3%	96.8%	96.7%	- 0.1%
Average Market Time	49	60	+ 22.4%	49	47	- 4.1%
Inventory of Homes for Sale at Month End	136	152	+ 11.8%	--	--	--

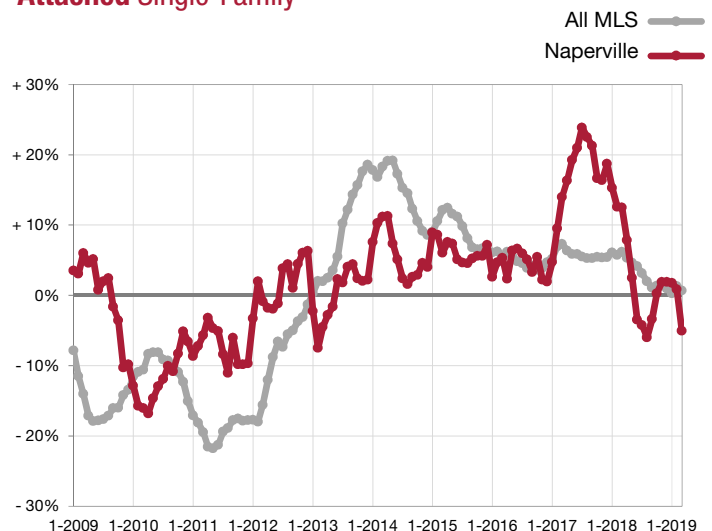
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



North Aurora

Local Market Update / March 2019

- 4.1%

- 34.2%

- 1.4%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	36	33	- 8.3%	409	373	- 8.8%
Under Contract (includes Contingent and Pending)	25	20	- 20.0%	276	216	- 21.7%
Closed Sales	32	19	- 40.6%	284	228	- 19.7%
Median Sales Price*	\$270,500	\$272,500	+ 0.7%	\$258,950	\$276,000	+ 6.6%
Average Sales Price*	\$247,665	\$266,430	+ 7.6%	\$263,216	\$276,975	+ 5.2%
Percent of Original List Price Received*	97.4%	97.5%	+ 0.1%	96.3%	96.7%	+ 0.4%
Average Market Time	69	48	- 30.4%	97	80	- 17.5%
Inventory of Homes for Sale at Month End	60	61	+ 1.7%	--	--	--

Attached Single-Family

March

Trailing 12 Months

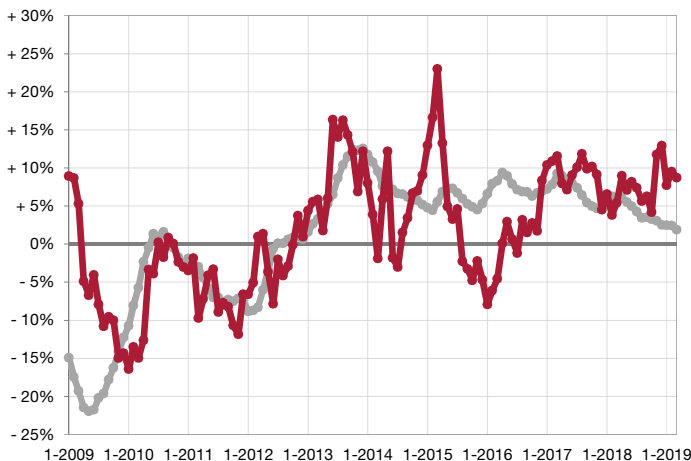
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	13	14	+ 7.7%	113	101	- 10.6%
Under Contract (includes Contingent and Pending)	13	12	- 7.7%	95	76	- 20.0%
Closed Sales	6	6	0.0%	89	80	- 10.1%
Median Sales Price*	\$172,500	\$162,250	- 5.9%	\$155,625	\$172,000	+ 10.5%
Average Sales Price*	\$167,667	\$162,500	- 3.1%	\$157,509	\$176,491	+ 12.1%
Percent of Original List Price Received*	96.3%	98.0%	+ 1.8%	96.7%	97.9%	+ 1.2%
Average Market Time	67	67	0.0%	40	40	0.0%
Inventory of Homes for Sale at Month End	9	7	- 22.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

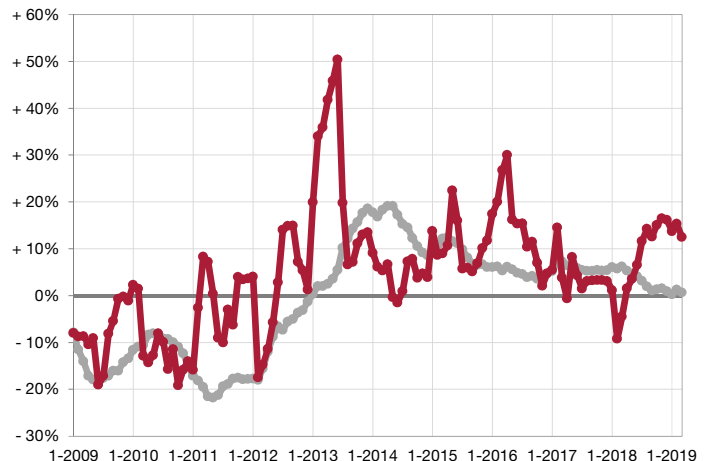
Detached Single-Family

All MLS
North Aurora



Attached Single-Family

All MLS
North Aurora



Oak Brook

Local Market Update / March 2019

- 13.6%

- 22.2%

+ 19.8%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	27	20	- 25.9%	231	222	- 3.9%
Under Contract (includes Contingent and Pending)	8	2	- 75.0%	100	76	- 24.0%
Closed Sales	8	8	0.0%	104	86	- 17.3%
Median Sales Price*	\$715,500	\$745,016	+ 4.1%	\$839,000	\$784,734	- 6.5%
Average Sales Price*	\$844,500	\$1,047,754	+ 24.1%	\$985,765	\$937,288	- 4.9%
Percent of Original List Price Received*	89.7%	88.4%	- 1.4%	89.5%	88.8%	- 0.8%
Average Market Time	271	234	- 13.7%	271	177	- 34.7%
Inventory of Homes for Sale at Month End	69	86	+ 24.6%	--	--	--

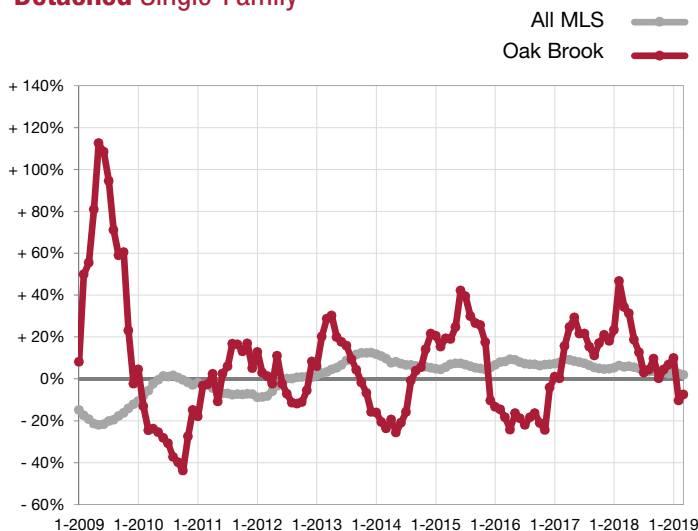
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	17	18	+ 5.9%	161	150	- 6.8%
Under Contract (includes Contingent and Pending)	15	10	- 33.3%	106	87	- 17.9%
Closed Sales	10	6	- 40.0%	104	93	- 10.6%
Median Sales Price*	\$369,500	\$560,000	+ 51.6%	\$334,250	\$327,000	- 2.2%
Average Sales Price*	\$387,600	\$463,333	+ 19.5%	\$348,268	\$325,824	- 6.4%
Percent of Original List Price Received*	90.7%	92.8%	+ 2.3%	92.2%	94.2%	+ 2.2%
Average Market Time	147	114	- 22.4%	129	97	- 24.8%
Inventory of Homes for Sale at Month End	27	29	+ 7.4%	--	--	--

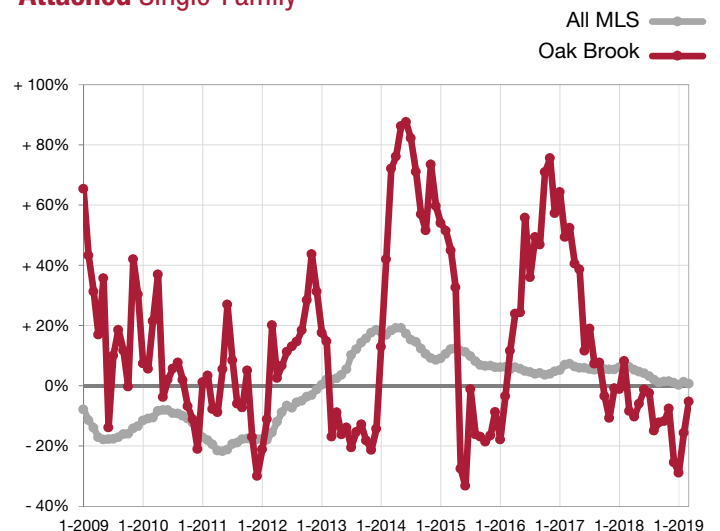
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Oak Park

Local Market Update / March 2019

- 13.0%

Change in
New Listings
All Properties

- 12.3%

Change in
Closed Sales
All Properties

- 2.0%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	118	113	- 4.2%	959	1,073	+ 11.9%
Under Contract (includes Contingent and Pending)	51	54	+ 5.9%	452	447	- 1.1%
Closed Sales	33	31	- 6.1%	452	452	0.0%
Median Sales Price*	\$437,500	\$422,000	- 3.5%	\$450,500	\$449,500	- 0.2%
Average Sales Price*	\$515,215	\$494,223	- 4.1%	\$490,335	\$484,270	- 1.2%
Percent of Original List Price Received*	94.7%	95.8%	+ 1.2%	96.1%	95.2%	- 0.9%
Average Market Time	94	142	+ 51.1%	65	85	+ 30.8%
Inventory of Homes for Sale at Month End	181	202	+ 11.6%	--	--	--

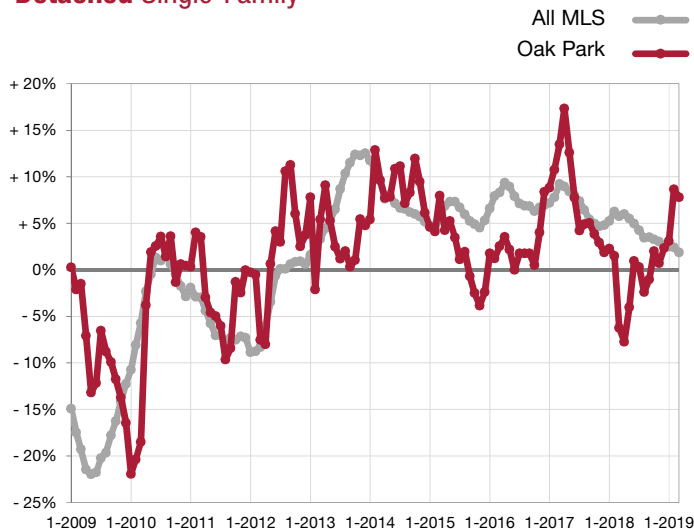
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	75	55	- 26.7%	716	653	- 8.8%
Under Contract (includes Contingent and Pending)	40	32	- 20.0%	422	370	- 12.3%
Closed Sales	32	26	- 18.8%	441	401	- 9.1%
Median Sales Price*	\$166,500	\$220,000	+ 32.1%	\$170,000	\$176,000	+ 3.5%
Average Sales Price*	\$217,893	\$219,335	+ 0.7%	\$225,126	\$250,121	+ 11.1%
Percent of Original List Price Received*	96.2%	92.7%	- 3.6%	95.7%	95.0%	- 0.7%
Average Market Time	73	153	+ 109.6%	72	74	+ 2.8%
Inventory of Homes for Sale at Month End	122	95	- 22.1%	--	--	--

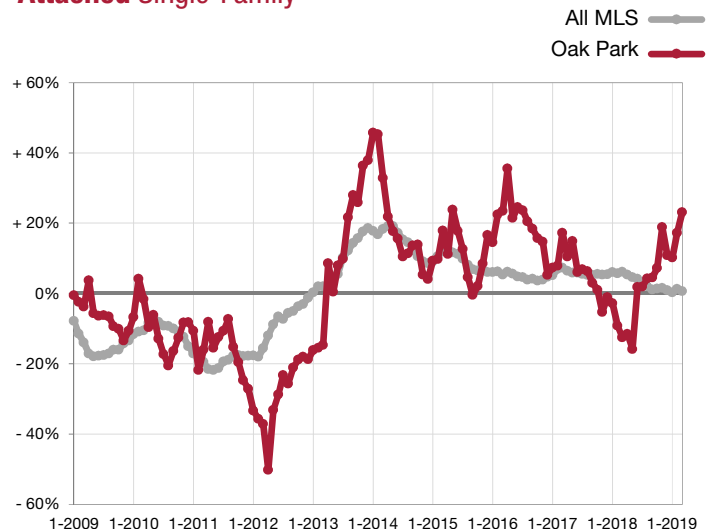
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family





Oswego

Local Market Update / March 2019

+ 10.6%

Change in
New Listings
All Properties

- 9.1%

Change in
Closed Sales
All Properties

+ 38.8%

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	109	106	- 2.8%	825	846	+ 2.5%
Under Contract (includes Contingent and Pending)	77	59	- 23.4%	558	493	- 11.6%
Closed Sales	36	35	- 2.8%	552	513	- 7.1%
Median Sales Price*	\$274,000	\$284,000	+ 3.6%	\$272,826	\$289,900	+ 6.3%
Average Sales Price*	\$278,175	\$300,188	+ 7.9%	\$277,632	\$295,592	+ 6.5%
Percent of Original List Price Received*	97.1%	96.6%	- 0.5%	96.4%	97.2%	+ 0.8%
Average Market Time	76	102	+ 34.2%	68	62	- 8.8%
Inventory of Homes for Sale at Month End	125	162	+ 29.6%	--	--	--

Attached Single-Family

March

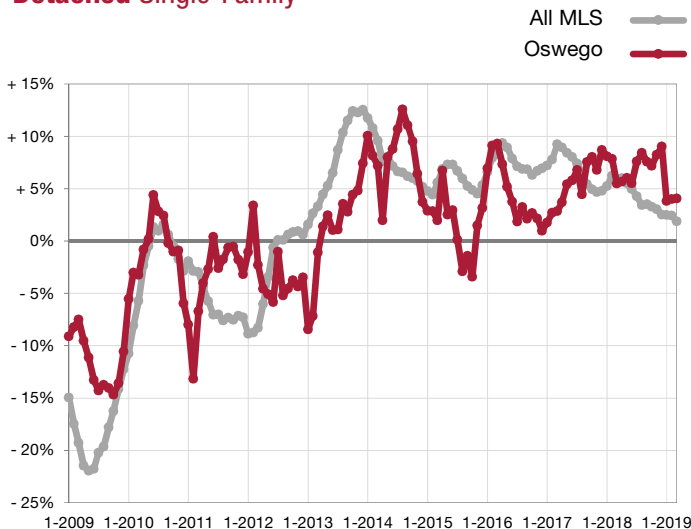
Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	33	51	+ 54.5%	280	336	+ 20.0%
Under Contract (includes Contingent and Pending)	26	32	+ 23.1%	227	224	- 1.3%
Closed Sales	19	15	- 21.1%	224	216	- 3.6%
Median Sales Price*	\$170,000	\$198,500	+ 16.8%	\$170,377	\$184,000	+ 8.0%
Average Sales Price*	\$167,311	\$203,063	+ 21.4%	\$169,011	\$184,881	+ 9.4%
Percent of Original List Price Received*	96.3%	97.7%	+ 1.5%	97.7%	97.5%	- 0.2%
Average Market Time	54	81	+ 50.0%	29	37	+ 27.6%
Inventory of Homes for Sale at Month End	27	49	+ 81.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Park Ridge

Local Market Update / March 2019

- 6.2%

Change in
New Listings
All Properties

0.0%

Change in
Closed Sales
All Properties

- 12.3%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	134	125	- 6.7%	1,323	1,284	- 2.9%
Under Contract (includes Contingent and Pending)	57	52	- 8.8%	491	472	- 3.9%
Closed Sales	43	43	0.0%	501	475	- 5.2%
Median Sales Price*	\$435,000	\$424,000	- 2.5%	\$450,000	\$432,500	- 3.9%
Average Sales Price*	\$509,737	\$445,191	- 12.7%	\$503,577	\$498,363	- 1.0%
Percent of Original List Price Received*	95.7%	96.2%	+ 0.5%	94.8%	95.2%	+ 0.4%
Average Market Time	139	125	- 10.1%	101	103	+ 2.0%
Inventory of Homes for Sale at Month End	189	163	- 13.8%	--	--	--

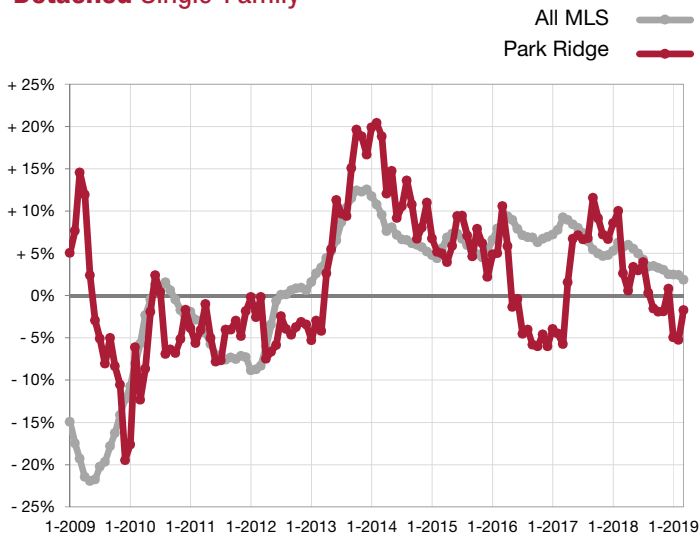
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	28	27	- 3.6%	250	308	+ 23.2%
Under Contract (includes Contingent and Pending)	12	15	+ 25.0%	138	138	0.0%
Closed Sales	11	11	0.0%	146	132	- 9.6%
Median Sales Price*	\$292,000	\$299,900	+ 2.7%	\$216,500	\$242,500	+ 12.0%
Average Sales Price*	\$274,955	\$283,550	+ 3.1%	\$272,801	\$278,702	+ 2.2%
Percent of Original List Price Received*	94.2%	96.2%	+ 2.1%	95.4%	95.1%	- 0.3%
Average Market Time	99	79	- 20.2%	72	77	+ 6.9%
Inventory of Homes for Sale at Month End	46	43	- 6.5%	--	--	--

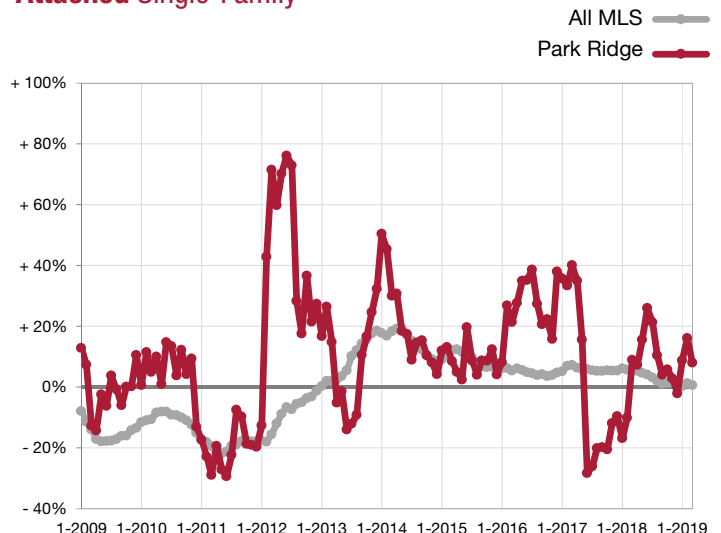
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Plainfield

Local Market Update / March 2019

- 12.9%

Change in
New Listings
All Properties

- 9.8%

Change in
Closed Sales
All Properties

- 2.0%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	216	206	- 4.6%	2,086	2,243	+ 7.5%
Under Contract (includes Contingent and Pending)	149	151	+ 1.3%	1,357	1,366	+ 0.7%
Closed Sales	107	93	- 13.1%	1,377	1,357	- 1.5%
Median Sales Price*	\$264,000	\$289,500	+ 9.7%	\$255,000	\$268,000	+ 5.1%
Average Sales Price*	\$291,671	\$303,640	+ 4.1%	\$282,749	\$292,633	+ 3.5%
Percent of Original List Price Received*	97.3%	97.0%	- 0.3%	96.8%	97.2%	+ 0.4%
Average Market Time	80	126	+ 57.5%	65	63	- 3.1%
Inventory of Homes for Sale at Month End	296	290	- 2.0%	--	--	--

Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	70	43	- 38.6%	520	489	- 6.0%
Under Contract (includes Contingent and Pending)	49	31	- 36.7%	430	373	- 13.3%
Closed Sales	26	27	+ 3.8%	448	395	- 11.8%
Median Sales Price*	\$180,950	\$184,000	+ 1.7%	\$172,000	\$182,000	+ 5.8%
Average Sales Price*	\$178,062	\$190,607	+ 7.0%	\$181,661	\$191,250	+ 5.3%
Percent of Original List Price Received*	96.6%	96.7%	+ 0.1%	97.3%	97.0%	- 0.3%
Average Market Time	49	79	+ 61.2%	36	35	- 2.8%
Inventory of Homes for Sale at Month End	53	52	- 1.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



River Forest

Local Market Update / March 2019

+ 8.0%

- 26.7%

+ 21.8%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	40	32	- 20.0%	268	241	- 10.1%
Under Contract (includes Contingent and Pending)	22	14	- 36.4%	140	114	- 18.6%
Closed Sales	8	8	0.0%	137	125	- 8.8%
Median Sales Price*	\$599,500	\$652,500	+ 8.8%	\$650,000	\$642,500	- 1.2%
Average Sales Price*	\$641,063	\$857,688	+ 33.8%	\$730,926	\$717,773	- 1.8%
Percent of Original List Price Received*	94.4%	90.6%	- 4.0%	93.7%	93.7%	0.0%
Average Market Time	100	180	+ 80.0%	131	93	- 29.0%
Inventory of Homes for Sale at Month End	65	66	+ 1.5%	--	--	--

Attached Single-Family

March

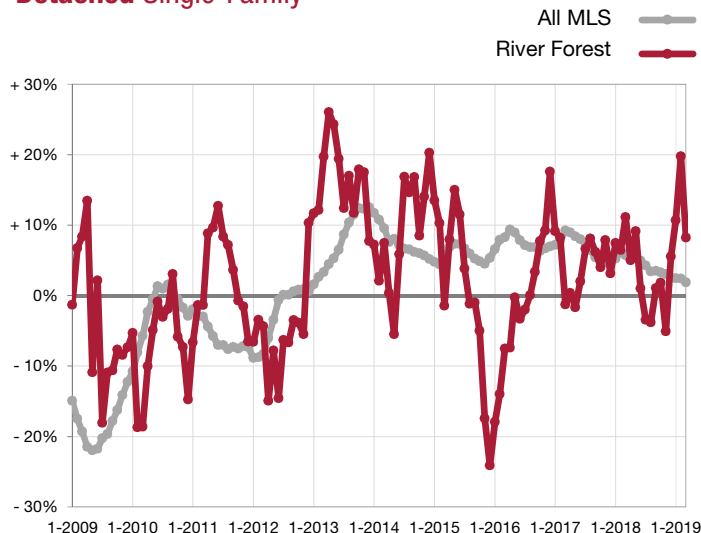
Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	10	22	+ 120.0%	108	121	+ 12.0%
Under Contract (includes Contingent and Pending)	12	9	- 25.0%	82	71	- 13.4%
Closed Sales	7	3	- 57.1%	77	76	- 1.3%
Median Sales Price*	\$200,000	\$210,000	+ 5.0%	\$200,000	\$200,000	0.0%
Average Sales Price*	\$169,571	\$213,667	+ 26.0%	\$216,591	\$237,966	+ 9.9%
Percent of Original List Price Received*	93.2%	98.7%	+ 5.9%	94.9%	95.4%	+ 0.5%
Average Market Time	105	33	- 68.6%	78	62	- 20.5%
Inventory of Homes for Sale at Month End	13	29	+ 123.1%	--	--	--

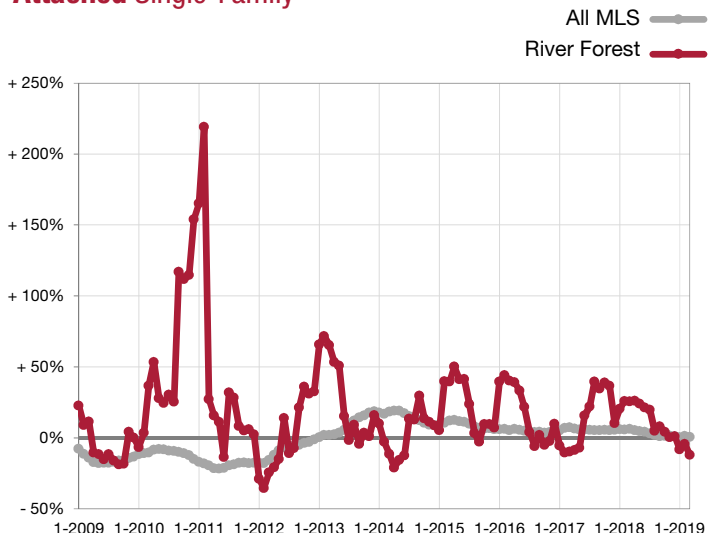
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Romeoville

Local Market Update / March 2019

+ 28.8%

- 11.5%

+ 19.5%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	44	64	+ 45.5%	615	703	+ 14.3%
Under Contract (includes Contingent and Pending)	42	62	+ 47.6%	471	460	- 2.3%
Closed Sales	46	40	- 13.0%	474	447	- 5.7%
Median Sales Price*	\$197,437	\$222,450	+ 12.7%	\$193,500	\$204,000	+ 5.4%
Average Sales Price*	\$202,019	\$218,257	+ 8.0%	\$193,427	\$206,354	+ 6.7%
Percent of Original List Price Received*	96.3%	97.0%	+ 0.7%	96.8%	97.3%	+ 0.5%
Average Market Time	50	70	+ 40.0%	55	49	- 10.9%
Inventory of Homes for Sale at Month End	62	87	+ 40.3%	--	--	--

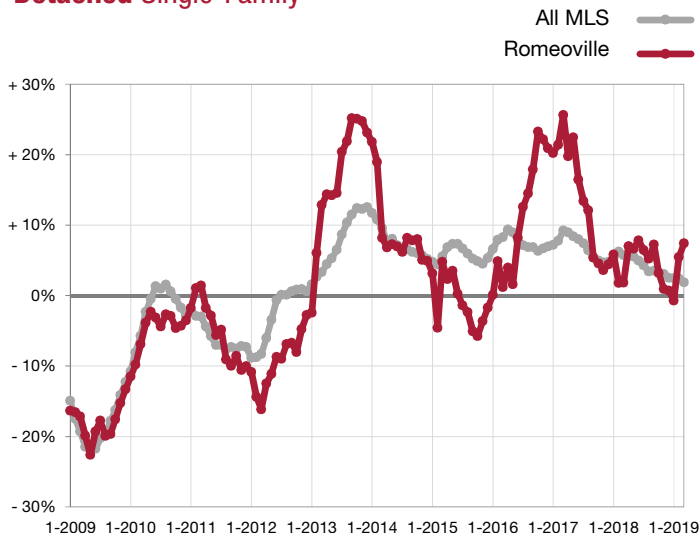
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	22	21	- 4.5%	232	200	- 13.8%
Under Contract (includes Contingent and Pending)	14	18	+ 28.6%	185	161	- 13.0%
Closed Sales	15	14	- 6.7%	192	161	- 16.1%
Median Sales Price*	\$160,000	\$186,500	+ 16.6%	\$158,750	\$173,000	+ 9.0%
Average Sales Price*	\$159,586	\$184,664	+ 15.7%	\$161,619	\$174,323	+ 7.9%
Percent of Original List Price Received*	97.0%	99.0%	+ 2.1%	98.8%	98.3%	- 0.5%
Average Market Time	31	25	- 19.4%	36	48	+ 33.3%
Inventory of Homes for Sale at Month End	25	17	- 32.0%	--	--	--

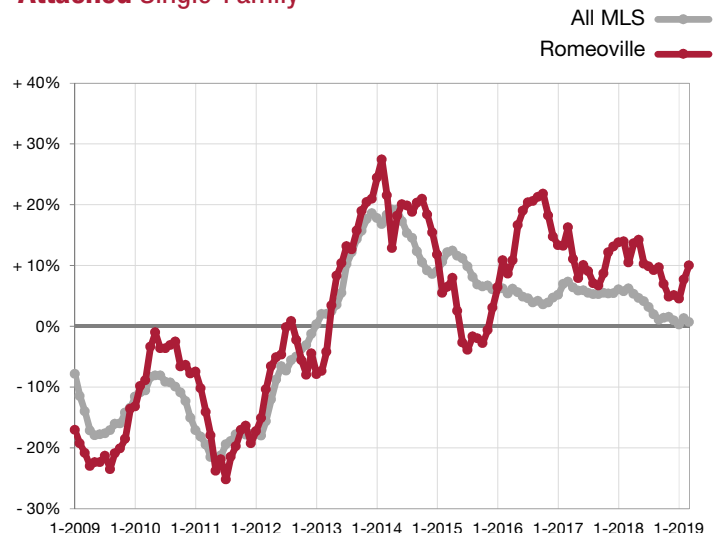
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



South Elgin

Local Market Update / March 2019

- 26.7%

+ 25.0%

- 25.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	56	42	- 25.0%	408	450	+ 10.3%
Under Contract (includes Contingent and Pending)	38	31	- 18.4%	260	264	+ 1.5%
Closed Sales	5	14	+ 180.0%	251	275	+ 9.6%
Median Sales Price*	\$210,000	\$312,554	+ 48.8%	\$259,500	\$285,000	+ 9.8%
Average Sales Price*	\$194,740	\$324,850	+ 66.8%	\$279,052	\$296,384	+ 6.2%
Percent of Original List Price Received*	96.2%	97.3%	+ 1.1%	96.7%	97.5%	+ 0.8%
Average Market Time	118	93	- 21.2%	70	60	- 14.3%
Inventory of Homes for Sale at Month End	69	53	- 23.2%	--	--	--

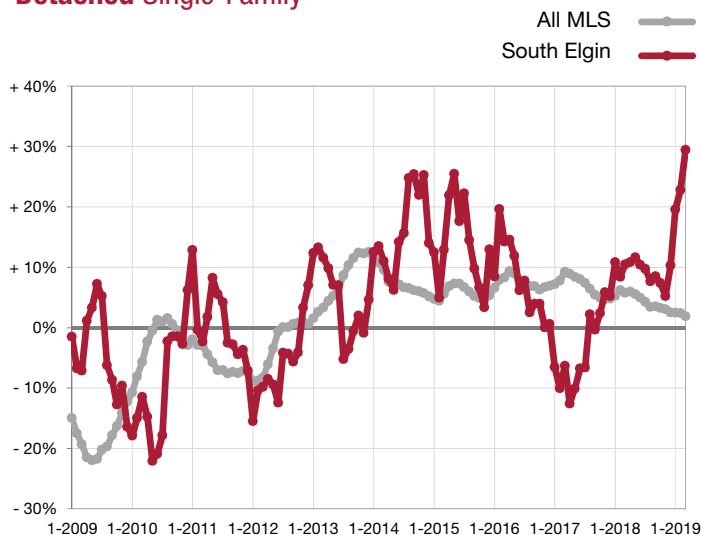
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	19	13	- 31.6%	218	199	- 8.7%
Under Contract (includes Contingent and Pending)	16	6	- 62.5%	163	151	- 7.4%
Closed Sales	15	11	- 26.7%	162	158	- 2.5%
Median Sales Price*	\$167,500	\$189,000	+ 12.8%	\$169,950	\$172,000	+ 1.2%
Average Sales Price*	\$174,450	\$188,945	+ 8.3%	\$174,049	\$175,256	+ 0.7%
Percent of Original List Price Received*	95.5%	99.0%	+ 3.7%	97.6%	96.9%	- 0.7%
Average Market Time	44	47	+ 6.8%	41	50	+ 22.0%
Inventory of Homes for Sale at Month End	26	18	- 30.8%	--	--	--

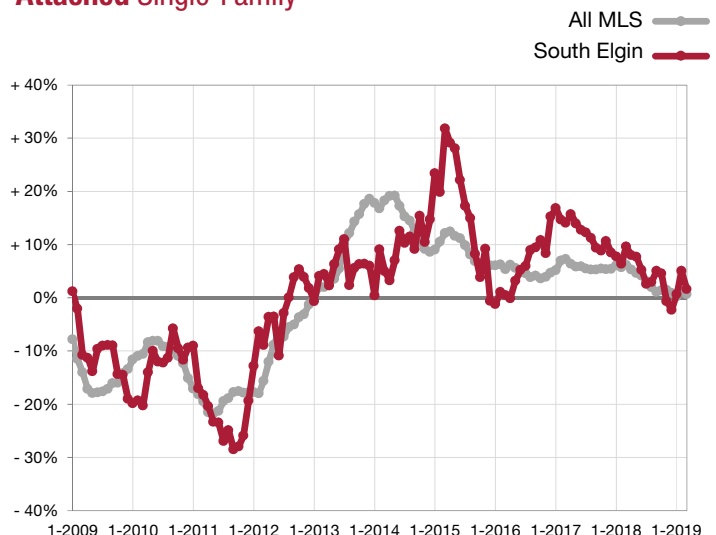
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



St. Charles

Local Market Update / March 2019

- 1.6%

Change in
New Listings
All Properties

- 19.7%

Change in
Closed Sales
All Properties

+ 0.2%

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	150	159	+ 6.0%	1,562	1,650	+ 5.6%
Under Contract (includes Contingent and Pending)	86	74	- 14.0%	797	777	- 2.5%
Closed Sales	54	48	- 11.1%	787	807	+ 2.5%
Median Sales Price*	\$355,000	\$351,700	- 0.9%	\$345,000	\$354,000	+ 2.6%
Average Sales Price*	\$391,680	\$374,367	- 4.4%	\$378,261	\$391,755	+ 3.6%
Percent of Original List Price Received*	94.3%	95.7%	+ 1.5%	94.5%	95.5%	+ 1.1%
Average Market Time	220	145	- 34.1%	119	106	- 10.9%
Inventory of Homes for Sale at Month End	360	357	- 0.8%	--	--	--

Attached Single-Family

March

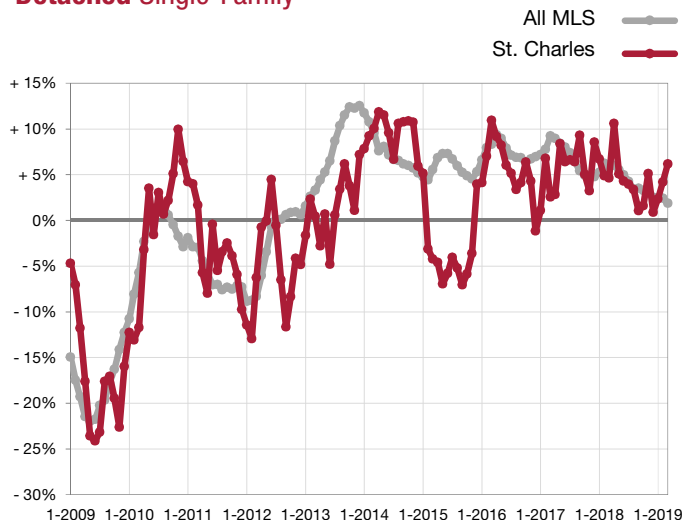
Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	38	26	- 31.6%	268	271	+ 1.1%
Under Contract (includes Contingent and Pending)	23	16	- 30.4%	194	167	- 13.9%
Closed Sales	22	13	- 40.9%	195	177	- 9.2%
Median Sales Price*	\$239,000	\$225,000	- 5.9%	\$222,000	\$232,000	+ 4.5%
Average Sales Price*	\$235,386	\$252,769	+ 7.4%	\$246,871	\$258,337	+ 4.6%
Percent of Original List Price Received*	98.3%	97.9%	- 0.4%	96.7%	96.9%	+ 0.2%
Average Market Time	56	26	- 53.6%	61	56	- 8.2%
Inventory of Homes for Sale at Month End	55	59	+ 7.3%	--	--	--

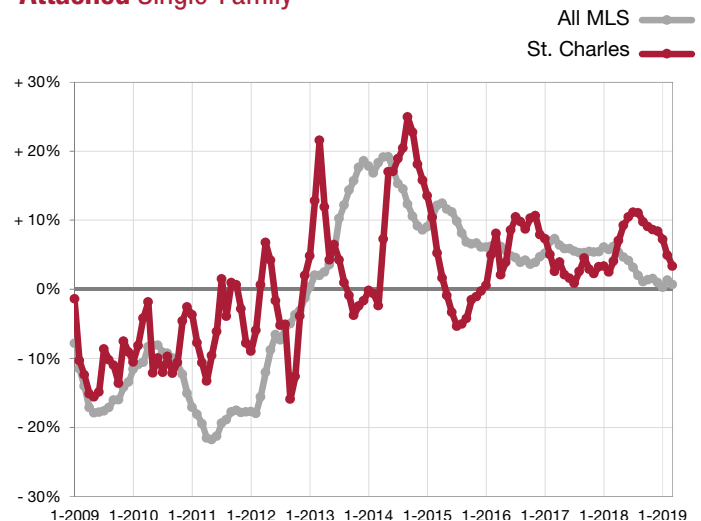
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Sugar Grove

Local Market Update / March 2019

- 47.5%

Change in
New Listings
All Properties

0.0%

Change in
Closed Sales
All Properties

- 15.9%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	31	18	- 41.9%	330	319	- 3.3%
Under Contract (includes Contingent and Pending)	19	20	+ 5.3%	171	157	- 8.2%
Closed Sales	11	13	+ 18.2%	175	154	- 12.0%
Median Sales Price*	\$279,000	\$262,500	- 5.9%	\$282,500	\$283,500	+ 0.4%
Average Sales Price*	\$321,297	\$332,469	+ 3.5%	\$293,861	\$305,518	+ 4.0%
Percent of Original List Price Received*	97.5%	96.7%	- 0.8%	95.2%	96.3%	+ 1.2%
Average Market Time	137	183	+ 33.6%	91	95	+ 4.4%
Inventory of Homes for Sale at Month End	50	42	- 16.0%	--	--	--

Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	9	3	- 66.7%	112	94	- 16.1%
Under Contract (includes Contingent and Pending)	6	4	- 33.3%	77	67	- 13.0%
Closed Sales	4	2	- 50.0%	71	75	+ 5.6%
Median Sales Price*	\$195,750	\$186,450	- 4.8%	\$188,500	\$187,000	- 0.8%
Average Sales Price*	\$194,500	\$186,450	- 4.1%	\$202,355	\$203,427	+ 0.5%
Percent of Original List Price Received*	98.2%	100.9%	+ 2.7%	97.0%	97.4%	+ 0.4%
Average Market Time	39	57	+ 46.2%	50	56	+ 12.0%
Inventory of Homes for Sale at Month End	13	11	- 15.4%	--	--	--

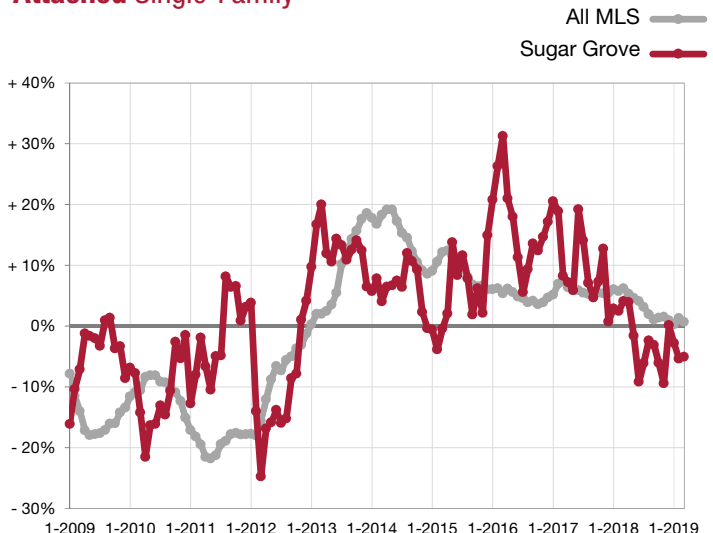
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Villa Park

Local Market Update / March 2019

- 9.5%

Change in
New Listings
All Properties

- 26.7%

Change in
Closed Sales
All Properties

+ 3.7%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	29	28	- 3.4%	438	444	+ 1.4%
Under Contract (includes Contingent and Pending)	21	24	+ 14.3%	279	272	- 2.5%
Closed Sales	23	15	- 34.8%	298	264	- 11.4%
Median Sales Price*	\$255,000	\$232,000	- 9.0%	\$240,000	\$249,950	+ 4.1%
Average Sales Price*	\$280,535	\$249,439	- 11.1%	\$250,141	\$256,043	+ 2.4%
Percent of Original List Price Received*	96.1%	93.6%	- 2.6%	96.7%	96.8%	+ 0.1%
Average Market Time	90	59	- 34.4%	48	57	+ 18.8%
Inventory of Homes for Sale at Month End	45	42	- 6.7%	--	--	--

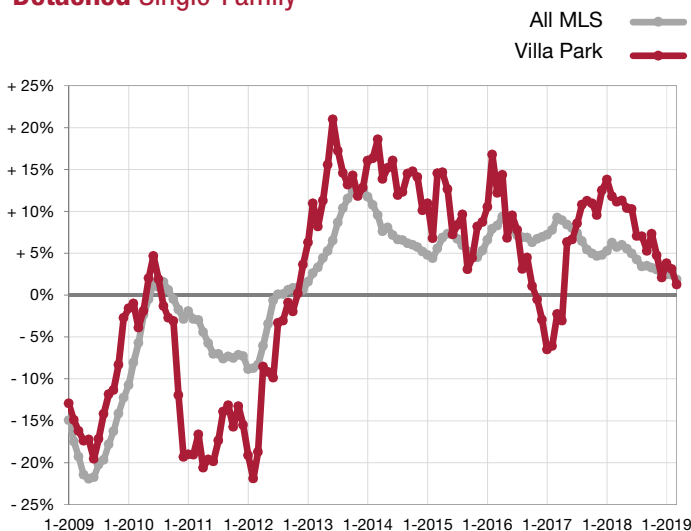
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	13	10	- 23.1%	111	120	+ 8.1%
Under Contract (includes Contingent and Pending)	11	11	0.0%	87	84	- 3.4%
Closed Sales	7	7	0.0%	83	85	+ 2.4%
Median Sales Price*	\$150,000	\$145,500	- 3.0%	\$152,000	\$145,500	- 4.3%
Average Sales Price*	\$140,329	\$147,814	+ 5.3%	\$149,323	\$148,944	- 0.3%
Percent of Original List Price Received*	93.7%	95.6%	+ 2.0%	97.0%	95.8%	- 1.2%
Average Market Time	52	70	+ 34.6%	58	47	- 19.0%
Inventory of Homes for Sale at Month End	9	14	+ 55.6%	--	--	--

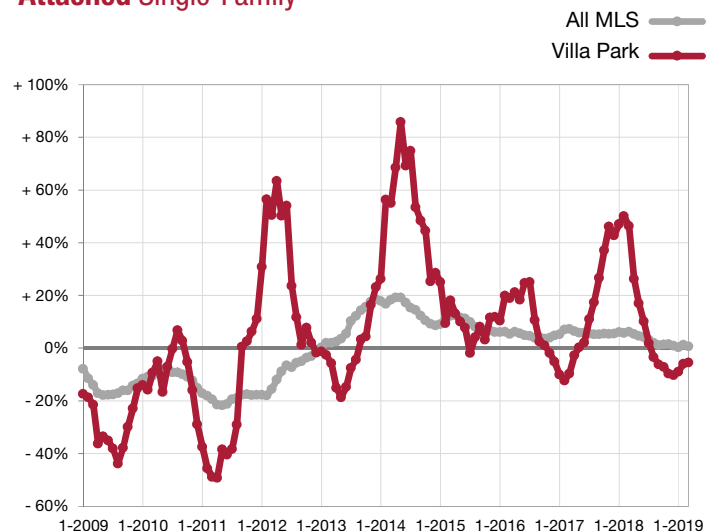
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Wayne

Local Market Update / March 2019

+ 46.2%

- 66.7%

+ 4.8%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	13	19	+ 46.2%	128	138	+ 7.8%
Under Contract (includes Contingent and Pending)	8	6	- 25.0%	44	45	+ 2.3%
Closed Sales	3	1	- 66.7%	42	48	+ 14.3%
Median Sales Price*	\$503,000	\$710,000	+ 41.2%	\$444,000	\$501,500	+ 13.0%
Average Sales Price*	\$559,333	\$710,000	+ 26.9%	\$441,060	\$519,221	+ 17.7%
Percent of Original List Price Received*	78.7%	94.7%	+ 20.3%	91.5%	91.6%	+ 0.1%
Average Market Time	306	162	- 47.1%	237	231	- 2.5%
Inventory of Homes for Sale at Month End	42	44	+ 4.8%	--	--	--

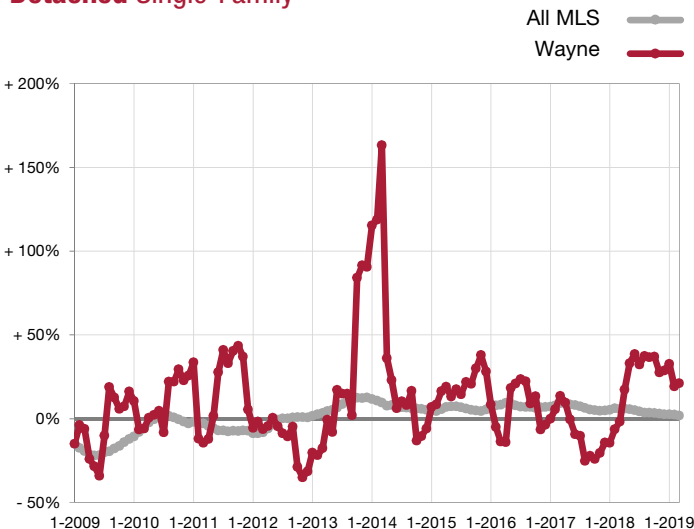
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	0	0	--	0	0	--
Under Contract (includes Contingent and Pending)	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Average Market Time	0	0	--	0	0	--
Inventory of Homes for Sale at Month End	0	0	--	--	--	--

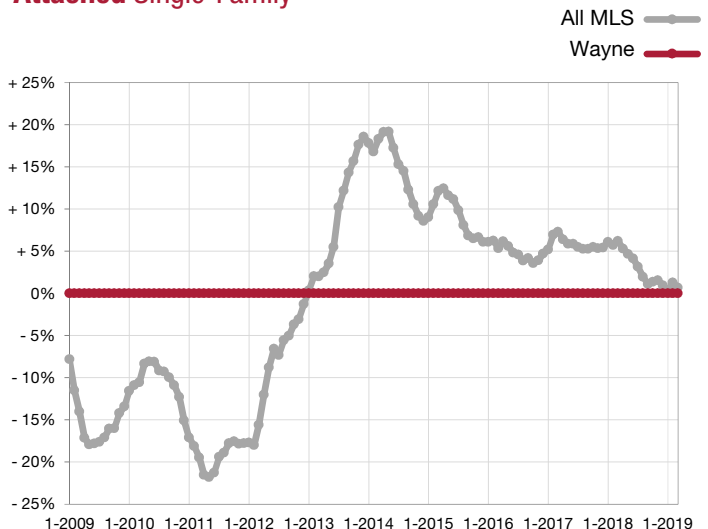
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Westchester

Local Market Update / March 2019

+ 10.9%

Change in
New Listings
All Properties

+ 12.5%

Change in
Closed Sales
All Properties

+ 8.1%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	43	45	+ 4.7%	395	466	+ 18.0%
Under Contract (includes Contingent and Pending)	30	29	- 3.3%	273	297	+ 8.8%
Closed Sales	15	17	+ 13.3%	278	295	+ 6.1%
Median Sales Price*	\$239,000	\$216,000	- 9.6%	\$234,500	\$240,000	+ 2.3%
Average Sales Price*	\$252,845	\$215,376	- 14.8%	\$237,813	\$243,979	+ 2.6%
Percent of Original List Price Received*	94.9%	94.1%	- 0.8%	95.8%	95.6%	- 0.2%
Average Market Time	163	100	- 38.7%	68	63	- 7.4%
Inventory of Homes for Sale at Month End	52	50	- 3.8%	--	--	--

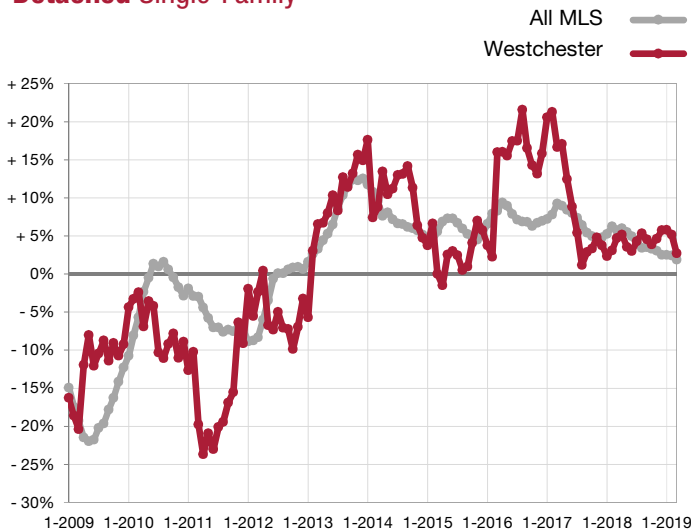
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	3	6	+ 100.0%	60	87	+ 45.0%
Under Contract (includes Contingent and Pending)	7	5	- 28.6%	39	45	+ 15.4%
Closed Sales	1	1	0.0%	44	46	+ 4.5%
Median Sales Price*	\$210,000	\$255,000	+ 21.4%	\$272,000	\$251,000	- 7.7%
Average Sales Price*	\$210,000	\$255,000	+ 21.4%	\$283,291	\$284,137	+ 0.3%
Percent of Original List Price Received*	91.3%	100.0%	+ 9.5%	95.6%	95.4%	- 0.2%
Average Market Time	11	140	+ 1,172.7%	67	107	+ 59.7%
Inventory of Homes for Sale at Month End	10	17	+ 70.0%	--	--	--

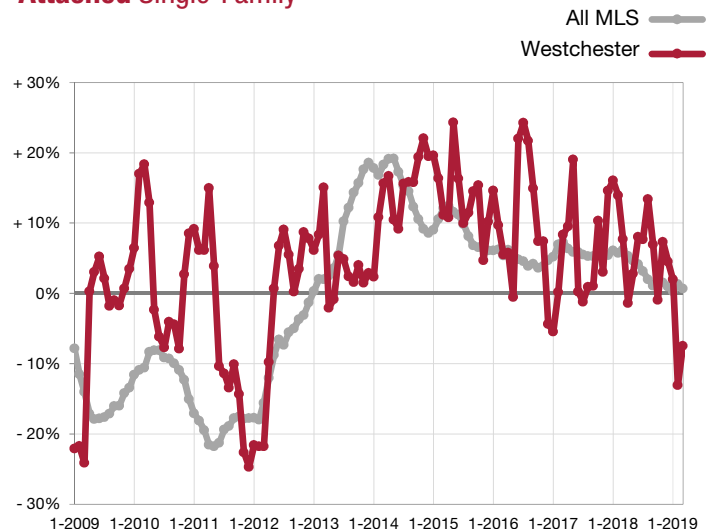
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



West Chicago

Local Market Update / March 2019

+ 11.8%

Change in
New Listings
All Properties

- 3.4%

Change in
Closed Sales
All Properties

+ 11.8%

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	51	56	+ 9.8%	539	604	+ 12.1%
Under Contract (includes Contingent and Pending)	39	39	0.0%	319	328	+ 2.8%
Closed Sales	24	20	- 16.7%	316	324	+ 2.5%
Median Sales Price*	\$214,250	\$322,500	+ 50.5%	\$260,000	\$273,000	+ 5.0%
Average Sales Price*	\$263,298	\$306,308	+ 16.3%	\$277,877	\$286,823	+ 3.2%
Percent of Original List Price Received*	92.4%	95.5%	+ 3.4%	95.7%	95.5%	- 0.2%
Average Market Time	107	119	+ 11.2%	91	75	- 17.6%
Inventory of Homes for Sale at Month End	82	91	+ 11.0%	--	--	--

Attached Single-Family

March

Trailing 12 Months

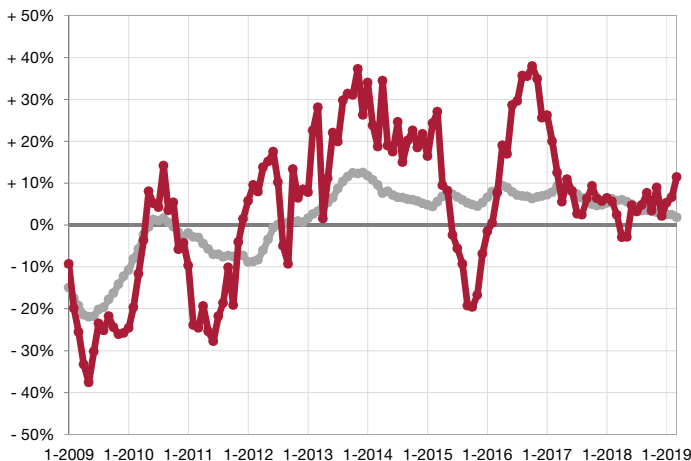
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	0	1	--	35	64	+ 82.9%
Under Contract (includes Contingent and Pending)	3	3	0.0%	28	45	+ 60.7%
Closed Sales	5	8	+ 60.0%	27	46	+ 70.4%
Median Sales Price*	\$162,000	\$118,000	- 27.2%	\$172,900	\$178,750	+ 3.4%
Average Sales Price*	\$144,500	\$125,550	- 13.1%	\$165,329	\$167,678	+ 1.4%
Percent of Original List Price Received*	92.5%	99.3%	+ 7.4%	96.8%	97.2%	+ 0.4%
Average Market Time	40	38	- 5.0%	44	46	+ 4.5%
Inventory of Homes for Sale at Month End	3	4	+ 33.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

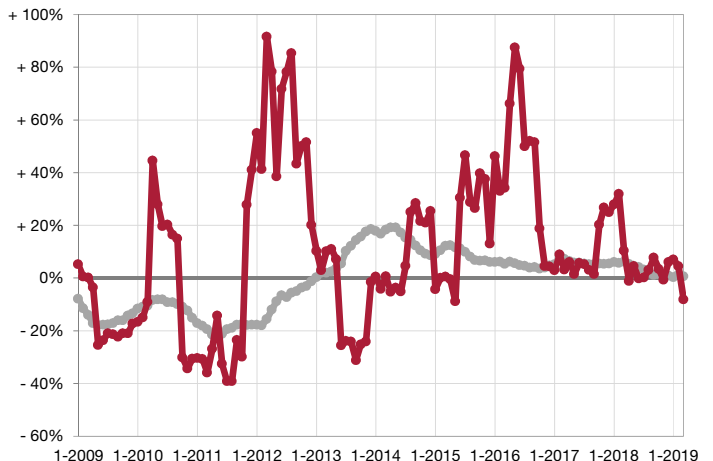
Detached Single-Family

All MLS —
West Chicago —



Attached Single-Family

All MLS —
West Chicago —



Western Springs

Local Market Update / March 2019

+ 1.9%

Change in
New Listings
All Properties

- 30.0%

Change in
Closed Sales
All Properties

- 15.5%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	47	51	+ 8.5%	481	427	- 11.2%
Under Contract (includes Contingent and Pending)	24	25	+ 4.2%	200	194	- 3.0%
Closed Sales	19	14	- 26.3%	194	197	+ 1.5%
Median Sales Price*	\$620,000	\$497,500	- 19.8%	\$618,250	\$577,000	- 6.7%
Average Sales Price*	\$694,137	\$616,571	- 11.2%	\$690,522	\$677,594	- 1.9%
Percent of Original List Price Received*	93.2%	95.5%	+ 2.5%	94.1%	94.1%	0.0%
Average Market Time	157	128	- 18.5%	109	116	+ 6.4%
Inventory of Homes for Sale at Month End	85	87	+ 2.4%	--	--	--

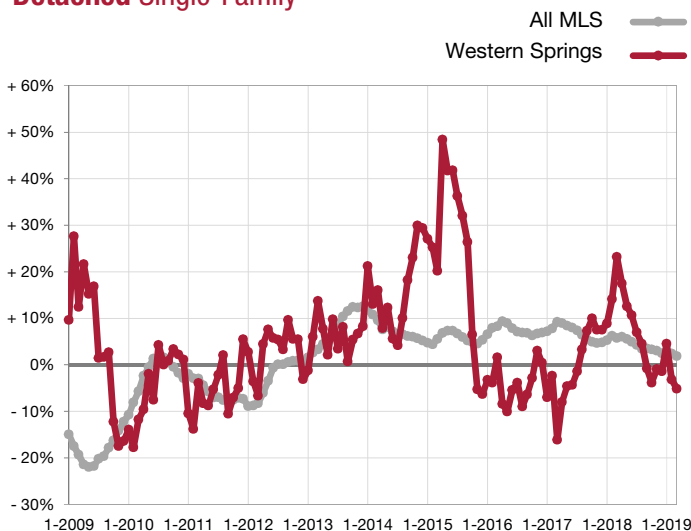
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	6	3	- 50.0%	54	43	- 20.4%
Under Contract (includes Contingent and Pending)	2	3	+ 50.0%	27	21	- 22.2%
Closed Sales	1	0	- 100.0%	21	23	+ 9.5%
Median Sales Price*	\$295,000	\$0	- 100.0%	\$470,000	\$399,900	- 14.9%
Average Sales Price*	\$295,000	\$0	- 100.0%	\$397,757	\$388,461	- 2.3%
Percent of Original List Price Received*	92.2%	0.0%	- 100.0%	94.8%	95.0%	+ 0.2%
Average Market Time	71	0	- 100.0%	93	144	+ 54.8%
Inventory of Homes for Sale at Month End	31	11	- 64.5%	--	--	--

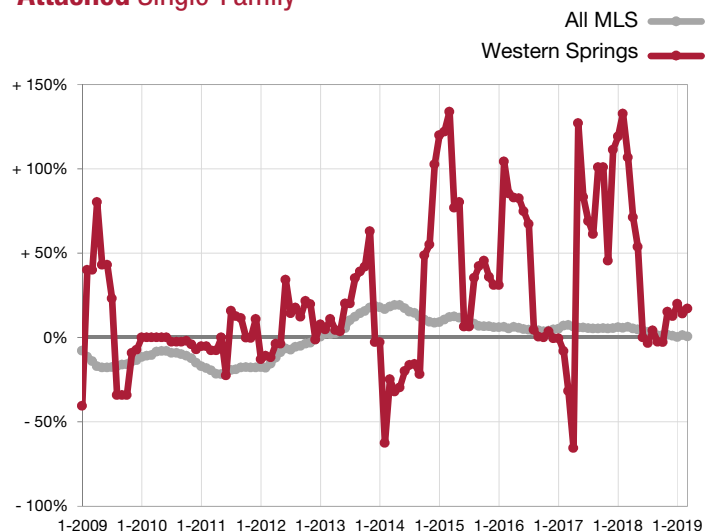
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

Westmont

Local Market Update / March 2019

- 6.1%

Change in
New Listings
All Properties

- 50.0%

Change in
Closed Sales
All Properties

+ 32.9%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	41	40	- 2.4%	337	402	+ 19.3%
Under Contract (includes Contingent and Pending)	22	25	+ 13.6%	193	209	+ 8.3%
Closed Sales	21	8	- 61.9%	192	198	+ 3.1%
Median Sales Price*	\$284,000	\$306,000	+ 7.7%	\$287,750	\$317,000	+ 10.2%
Average Sales Price*	\$314,947	\$357,250	+ 13.4%	\$320,469	\$339,210	+ 5.8%
Percent of Original List Price Received*	96.1%	95.4%	- 0.7%	95.2%	95.4%	+ 0.2%
Average Market Time	71	89	+ 25.4%	75	57	- 24.0%
Inventory of Homes for Sale at Month End	53	63	+ 18.9%	--	--	--

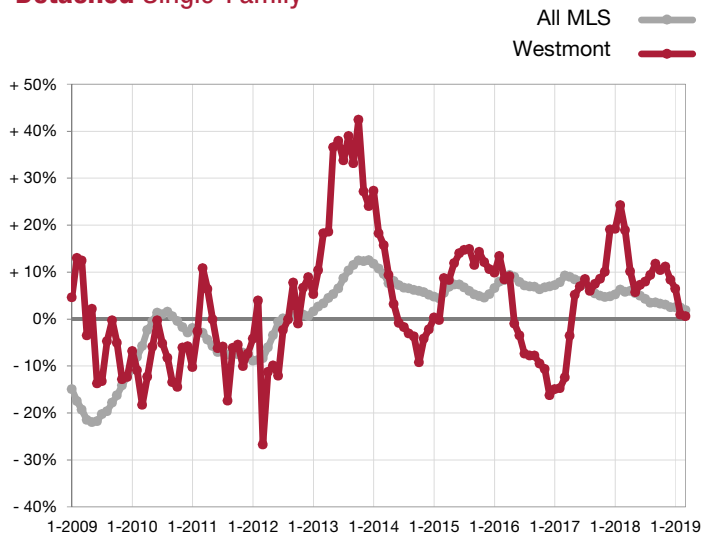
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	25	22	- 12.0%	177	174	- 1.7%
Under Contract (includes Contingent and Pending)	23	12	- 47.8%	130	105	- 19.2%
Closed Sales	13	9	- 30.8%	117	115	- 1.7%
Median Sales Price*	\$196,000	\$175,000	- 10.7%	\$173,000	\$199,000	+ 15.0%
Average Sales Price*	\$204,531	\$202,611	- 0.9%	\$201,837	\$223,509	+ 10.7%
Percent of Original List Price Received*	97.6%	95.3%	- 2.4%	96.0%	96.9%	+ 0.9%
Average Market Time	41	114	+ 178.0%	61	54	- 11.5%
Inventory of Homes for Sale at Month End	23	38	+ 65.2%	--	--	--

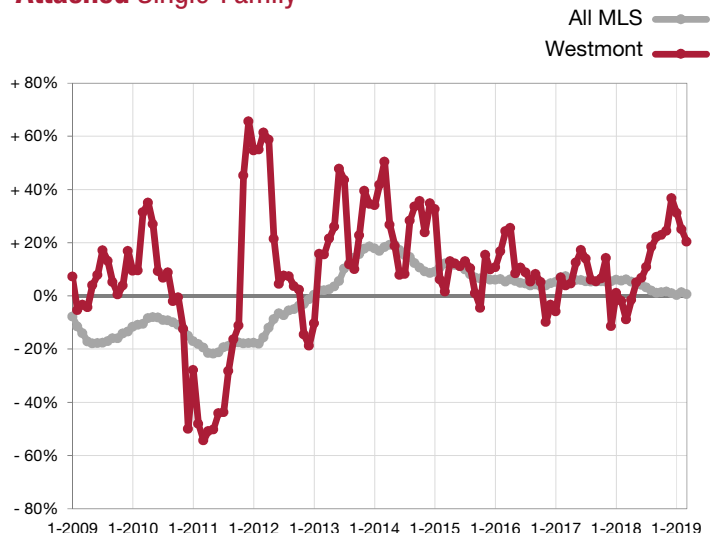
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Wheaton

Local Market Update / March 2019

+ 6.2%

Change in
New Listings
All Properties

- 18.8%

Change in
Closed Sales
All Properties

+ 18.9%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	144	162	+ 12.5%	1,212	1,415	+ 16.7%
Under Contract (includes Contingent and Pending)	77	93	+ 20.8%	631	629	- 0.3%
Closed Sales	57	48	- 15.8%	653	622	- 4.7%
Median Sales Price*	\$355,000	\$412,500	+ 16.2%	\$385,000	\$390,000	+ 1.3%
Average Sales Price*	\$389,038	\$434,227	+ 11.6%	\$411,642	\$431,384	+ 4.8%
Percent of Original List Price Received*	96.6%	95.9%	- 0.7%	95.9%	95.8%	- 0.1%
Average Market Time	76	136	+ 78.9%	77	85	+ 10.4%
Inventory of Homes for Sale at Month End	207	258	+ 24.6%	--	--	--

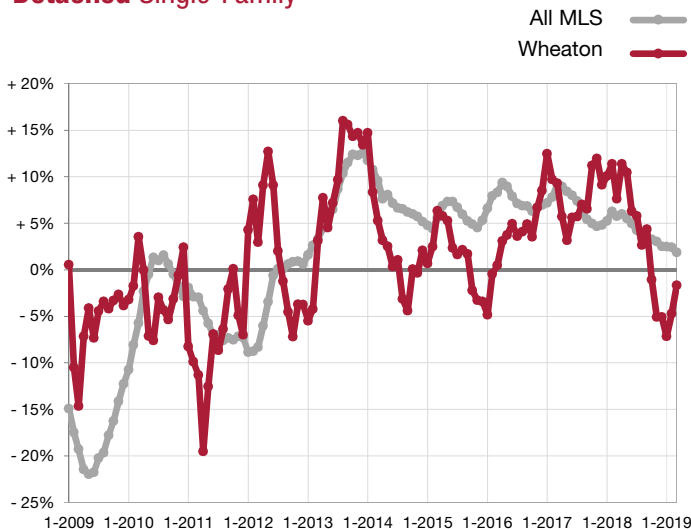
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	34	27	- 20.6%	348	336	- 3.4%
Under Contract (includes Contingent and Pending)	24	26	+ 8.3%	268	244	- 9.0%
Closed Sales	23	17	- 26.1%	272	241	- 11.4%
Median Sales Price*	\$200,000	\$160,000	- 20.0%	\$182,500	\$170,000	- 6.8%
Average Sales Price*	\$209,757	\$189,665	- 9.6%	\$217,872	\$206,716	- 5.1%
Percent of Original List Price Received*	96.1%	94.7%	- 1.5%	96.4%	96.5%	+ 0.1%
Average Market Time	64	91	+ 42.2%	47	47	0.0%
Inventory of Homes for Sale at Month End	36	31	- 13.9%	--	--	--

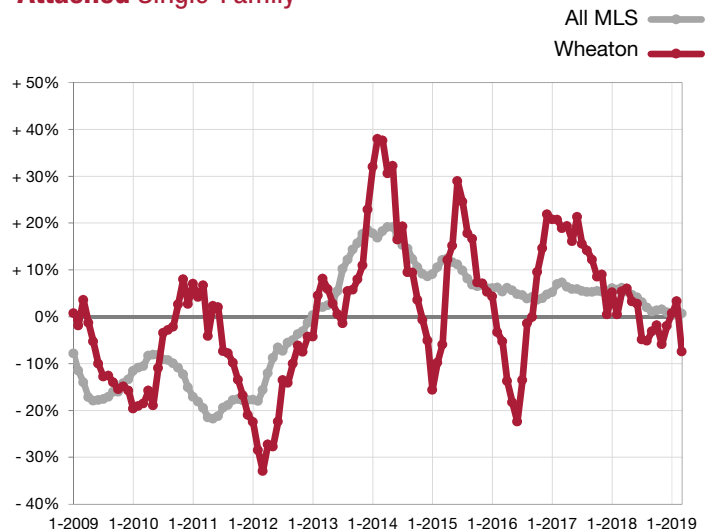
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Willowbrook

Local Market Update / March 2019

- 4.3%

- 26.3%

+ 29.2%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

March

Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	24	20	- 16.7%	215	203	- 5.6%
Under Contract (includes Contingent and Pending)	12	12	0.0%	96	74	- 22.9%
Closed Sales	8	3	- 62.5%	96	71	- 26.0%
Median Sales Price*	\$343,250	\$507,500	+ 47.9%	\$417,500	\$440,000	+ 5.4%
Average Sales Price*	\$334,925	\$472,500	+ 41.1%	\$454,965	\$441,465	- 3.0%
Percent of Original List Price Received*	93.1%	97.7%	+ 4.9%	94.2%	92.7%	- 1.6%
Average Market Time	111	26	- 76.6%	148	107	- 27.7%
Inventory of Homes for Sale at Month End	44	47	+ 6.8%	--	--	--

Attached Single-Family

March

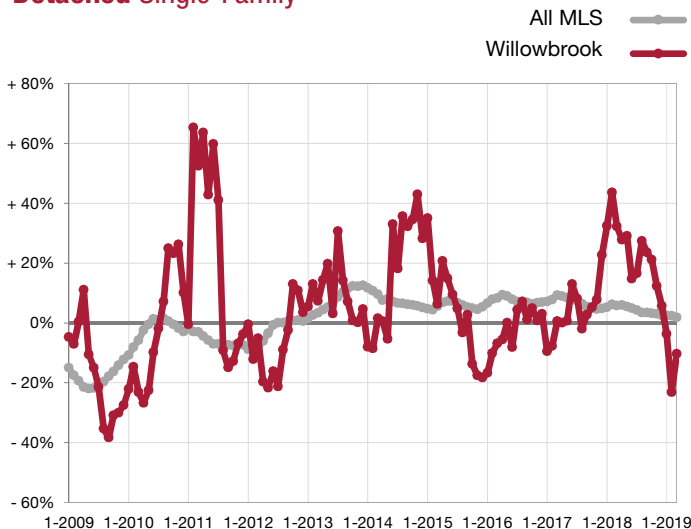
Trailing 12 Months

	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	23	25	+ 8.7%	247	262	+ 6.1%
Under Contract (includes Contingent and Pending)	19	10	- 47.4%	191	176	- 7.9%
Closed Sales	11	11	0.0%	193	185	- 4.1%
Median Sales Price*	\$145,500	\$157,000	+ 7.9%	\$158,000	\$160,000	+ 1.3%
Average Sales Price*	\$148,909	\$182,036	+ 22.2%	\$160,811	\$168,970	+ 5.1%
Percent of Original List Price Received*	96.4%	93.4%	- 3.1%	95.4%	94.9%	- 0.5%
Average Market Time	22	120	+ 445.5%	47	47	0.0%
Inventory of Homes for Sale at Month End	21	37	+ 76.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family

